Consolidated Financial Statements for the Years Ended December 31, 2014 and 2013, and Independent Auditors' Report Dated February 23, 2015

Independent Auditors' Report and Consolidated Financial Statements for 2014 and 2013

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Independent Auditors' Report to the Board of Directors and Stockholders of Banco Monex, S.A., Institución de Banca Múltiple, Monex Grupo Financiero and Subsidiaries

We have audited the accompanying consolidated financial statements of Banco Monex, S.A., Institución de Banca Múltiple, Monex Grupo Financiero and subsidiaries (the "Institution"), which comprise the consolidated balance sheets as of December 31, 2014 and 2013, and the related consolidated statements of income, changes in stockholders' equity and cash flows for the years then ended, and a summary of the significant accounting policies and other explanatory information.

Management's Responsibility in relation to the Consolidated Financial Statements

Management is responsible for the preparation of these consolidated financial statements in accordance with the accounting criteria established by the National Banking and Securities Commission of Mexico (the "Commission") set forth in the "General Provisions Applicable to Credit Institutions" (the "Provisions"), and for such internal controls as the management of the Institution determine is necessary to enable the preparation of consolidated financial statements that are free of material misstatement, whether due to fraud or error.

Responsibility of the Independent Auditors

Our responsibility is to express an opinion on these accompanying consolidated financial statements based on our audits. We conducted our audits in accordance with International Standards on Auditing. Those standards require that we comply with the ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain evidence supporting the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making this risk assessment, the auditor considers internal control relevant to the Institution's preparation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Institution's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the accompanying consolidated financial statements of Banco Monex, S.A., Institución de Banca Múltiple, Monex Grupo Financiero and subsidiaries for the year ended December 31, 2014 and 2013, have been prepared, in all material respects, in accordance with the Provisions.

Emphasis of matter

As mentioned in Note 3, the Institution changed the commercial portfolio rating model. Our opinion is not qualified in respect of this matter.

Other matter

The accompanying consolidated financial statements have been translated in to English for the convenience of readers.

Galaz, Yamazaki, Ruiz Urquiza, S.C.

Member of Deloitte Touche Tohmatsu Limited

CPA Jorge Adrián Ramírez Soriano

February 23, 2015

Consolidated Balance Sheets As of December 2014 and 2013 (In millions of Mexican pesos)

| Assets | 2014 | 2013 |
|---|---|-----------------------------|
| Funds available | \$ 16,148 | \$ 12,416 |
| Margin accounts | 521 | 676 |
| Investment in securities: Trading securities Securities available for sale | 7,421 ———————————————————————————————————— | 9,527 |
| Repurchase agreements | 3,332 | 33 |
| Derivatives: Held for trading | 1,889 1,889 | <u>540</u> 540 |
| Performing loan portfolio: Commercial loans - Commercial or financial activity Financial entities loans Government entities loans | 6,982 888 - 7,870 | 2,801 527 34 3,362 |
| Housing loans Total performing loan portfolio | <u>161</u> 8,031 | 948 4,310 |
| Non-performing loan portfolio: Commercial loans - Commercial or financial activity Housing loans Total non-performing portfolio Total loan portfolio | 3 6 9 8,040 | 23 1 24 4,334 |
| Allowance for loan losses Loan portfolio (net) | (112) 7,928 | <u>(64)</u> 4,270 |
| Other receivables (net) | 12,197 | 9,934 |
| Foreclosed assets (net) | 1 | 2 |
| Furniture and fixtures (net) | 86 | 80 |
| Investments in equity | 4 | 13 |
| Long-lived assets held for sale | 38 | - |
| Deferred taxes (net) | 6 | 41 |
| Other assets: Goodwill Deferred charges, advance payments and intangibles (net) Other assets | 862 1,049 6 1,917 | 784 1,121 20 1,925 |
| Total assets | <u>\$ 51,505</u> | <u>\$ 39,457</u> |

| Liabilities | 2014 | 2013 |
|---|------------------|-------------------|
| Deposits: | \$ 7,985 | \$ 6,410 |
| Demand deposits | , p 7,565 | ф 0,410 |
| Time deposits- General public | 5,483 | 3,994 |
| Money market | 936 | 1,046 |
| Debt securities | 156 14,560 | 370 11,820 |
| Bank and other loans: | . 14,500 | 11,620 |
| Demand loans | 200 | - · |
| Short-term loans | 592 | <u>473</u> 473 |
| • | 792 | 473 |
| Creditors under sale and repurchase agreements | 6,643 | 6,229 |
| Collateral sold or pledged in guarantee | | |
| Repurchase | - | 1 |
| Derivatives: | 1,380 | 635 |
| Held for trading | 1,380 | 635 |
| Other payables: | | |
| Income taxes payable | 35 | - |
| Employee profit sharing payable | 46 | 36 |
| Creditors from settlement of transactions | 20,362 | 13,822 |
| Sundry creditors and other payables | 2,482 | 2,157 |
| · | 22,925 | 16,015 |
| Deferred charges and income received in advance | 86 | 38 |
| Total liabilities | 46,386 | 35,211 |
| Stockholders' equity | | |
| Capital contributed: | | |
| Capital stock | 1,525 | 1,525 |
| Additional paid-in capital | 200 | 1.505 |
| | 1,725 | 1,525 |
| T 1 1/1 | | • |
| Earned capital: Capital reserves | 367 | 313 |
| Retained earnings | 1,677 | 1,202 |
| Translation effects of foreign operations | 173 | 37 |
| Net income | 460 | 542 |
| | 2,677 | 2,094 |
| Non controlling interest | 717 | 627 |
| Total stockholders' equity | 5,119 | 4,246 |
| Total liabilities and stockholders' equity | <u>\$ 51,505</u> | <u>\$ 39,457</u> |

| Memorandum accounts (See Note 27) | 2014 | 2013 |
|---|--------------|--------------|
| Loan commitments | \$ 3,407 | \$ 2,647 |
| Goods in trust or mandate - | | |
| Held in trusts | 68,528 | 55,859 |
| Collateral received by the Institution | 3,845 | 392 |
| Collateral received and sold or pledged as guarantee by the Institution | 518 | 358 |
| Uncollected interest earned on non-performing loan portfolio | 1 | 7 |
| Other record accounts | 2,707 | 2,435 |
| | \$ 79,006 | \$ 61,698 |

Consolidated Statements of Income

For the years ended December 31, 2014 and 2013 (In millions of Mexican pesos)

| | 2014 | 2013 |
|--|---|---|
| Interest income Interest expense Financial margin | \$ 970 (590) 380 | \$ 1,076 (619) 457 |
| Provision for loan losses Financial margin after provision for loan losses | <u>(48)</u> 332 | (38) 419 |
| Commission and fee income Commission and fee expense Intermediation result Other operating income (expenses) Administrative and marketing expense Income before income taxes | 217 (165) 3,244 149 (3,036) | 187 (195) 3,108 (4) (2,725) |
| Current income taxes Deferred income taxes (net) | (197) (23) (220) | (185) (15) (200) |
| Consolidated net income | <u>\$ 521</u> | \$ 590 |
| Non-controlling interest | <u>\$ 61</u> | <u>\$ 48</u> |
| Controlling interest | <u>\$ 460</u> | <u>\$ 542</u> |

Consolidated Statements of Changes in Stockholders' Equity For the years ended December 31, 2014 and 2013 (In millions of Mexican pesos)

| , | | Capital c | <u>ontribi</u> | ıted | Earned capital | | | | | | | | | | |
|--|-----------|------------------|----------------|------------------------------|----------------|---------------------|----|-----------------------------|-----------|--|-----------|---------------------------|----|--------------------------|-------------------------------|
| | | Capital Stock | | Additional aid-in capital | | Capital reserves | | Retained earnings | | islation effects of foreign operations | | ontrolling interest | | -controlling interest | Fotal ders' equity |
| Balances as of December 31, 2012 | \$ | 1,525 | \$ | - , | \$ | . 229 | \$ | 1,007 | \$ | 9 | \$ | 841 | \$ | 560 | \$ 4,171 |
| Entries approved by stockholders - Capital reserve Transfer of prior year result Dividends declared Total entries approved by stockholders | | - - | · | - - - | | 84 | | (84) 841 (427) 330 | | | · | (841) | | - - - | - (427) (427) |
| Comprehensive income - Net income Cumulative effect from conversion of foreign subsidiaries Adjustment for financial effect from the new methodology of commercial portfolio rating Total comprehensive income | _ | - | | | | - | | - - (135) (135) | | - 28 - 28 | | 542 | | 48 19 67 | 590 47 (135) 502 |
| Balances as of December 31, 2013 | | 1,525 | | - | | 313 | | 1,202 | | 37 | | 542 | | 627 | 4,246 |
| Entries approved by stockholders - Capital reserve Transfer of prior year result Contributions for future capital increase, formalized by government Total entries approved by stockholders | | - - - | | - - 200 200 | | 54 - - 54 | | (54) 542 - 488 | | - | | (542) | | | - - 200 200 |
| Comprehensive income - Net income Cumulative effect from conversion of foreign subsidiaries Others Total comprehensive income | | - - - - | _ | - - - - | | - | | - - (13) (13) | | - 136 - 136 | | 460 - - - 460 | • | 61 41 (12) 90 | 521 177 (25) 673 |
| Balances as of December 31, 2014 | <u>\$</u> | 1,525 | <u>\$</u> | 200 | <u>\$</u> | 367 | \$ | 1,677 | <u>\$</u> | <u>173</u> | <u>\$</u> | 460 | \$ | 717 | \$ 5,119 |

Consolidated Statements of Cash Flows

For the years ended December 31, 2014 and 2013 (In millions of Mexican pesos)

| | 20 |)14 | 2013 |
|---|----|---------------|------------------|
| Net income | \$ | 521 | \$ 590 |
| Adjustment for items that do not require cash flows: | | | |
| Depreciation and amortization | | 70 | 51 |
| Current and deferred income taxes | | 220 | 200 |
| Others | | (347) | 87 |
| | | 464 | 928 |
| Operating activities: | | | (222) |
| Change in margin accounts | | 155 | (232) |
| Change in investments in securities | | 2,140 | 924 |
| Change in repurchase agreements, net | | (2,911) | (2,113) |
| Change in derivatives, net | | (284) | 116 |
| Change in loan portfolio | | (3,657) | 223 |
| Change in other operating assets | | (2,311) | 1,161 |
| Change in deposits | | 2,739 | 4,776 |
| Change in bank and other loans | | 319 | (2,675) |
| Change in other operating liabilities | | 6 <u>,762</u> | (4,717) |
| Net cash flows from operating activities | | 2,952 | (2,537) |
| Investing activities: | | 2 | 1 |
| Proceeds from sale of property, furniture and equipment | | 3 | 1 |
| Investment in shares | | 9 | - (40) |
| Purchase of property, furniture and equipment | | (41) | (40) |
| Payments for acquisition of intangible assets | | (32) | (16) |
| Net cash flows from investing activities | | (61) | (55) |
| Financing activities: | | | (427) |
| Dividends paid | • | 700 | (427) |
| Contributions for future capital increases | | 200 | |
| Net cash flows from financing activities | | <u> 200</u> | (427) |
| Net increase (decrease) in funds available | | 3,555 | (2,091) |
| Effects from changes in value of funds available | | 177 | 47 |
| Funds available at the beginning of the year | | <u>12,416</u> | 14,460 |
| Funds available at the end of the year | \$ | 16,148 | <u>\$ 12,416</u> |

Notes to Consolidated Financial Statements

For the years ended December 31, 2014 and 2013 (In millions of Mexican pesos)

1. Activities, regulatory environment and significant events

Banco Monex, S.A., Institución de Banca Múltiple, Monex Grupo Financiero (hereinafter, the "Institution") is a subsidiary of Monex Grupo Financiero, S.A. de C.V. (hereinafter the "Financial Group") which holds 99.99% of its stockholders' equity. The Institution is regulated by, among others, the Law of Credit Institutions, the National Banking and Securities Commission (the "Commission") and Banco de México ("Central Bank"). Its purpose is to perform full-service banking operations including, granting loans, performing securities transactions, receiving deposits, accepting loans, performing currency purchase-sale transactions and executing trust contracts.

The Treasury Department (SHCP) issued minimum capital requirements for credit institutions, which establish a minimum capital ratio for market, credit and operational risks incurred by financial institutions. Also, financial authorities imposed limits on liabilities, demand deposits in foreign currency as well as charges to paid-in capital and capital reserves. This information is presented in Note 24. As of December 31, 2014 and 2013, the Institution determined a capital ratio of 15.95% and 18.45%, respectively, which includes the total of market, credit and operational risk, which exceeds the 8% required by the authorities by 7.95% and 10.45%, respectively.

Significant events in 2014 and 2013-

a. Sale of subsidiary Monex Servicios-

On October 15, 2014, the Institution signed a share purchase and transfer contract to transfer 100% of the shares of Monex Servicios, S.A. de C.V. This transaction is subject to the respective approval by the Commission, which as of December 31, 2014 has not been received yet. The investment is classified in the balance sheet in long-lived assets held for sale.

b. Sale of the credit portfolio to AdmiMonex-

Through the transfer agreement dated December 23, 2014, the Institution sold its entire loan portfolio due from housing constructors to AdmiMonex, S.A de C.V., (AdmiMonex) (related party) for the amount of \$31. At the transaction date, the gross value of the transferred loans was \$215, for which the Financial Group recognized an allowance for loan losses of \$184. AdmiMonex paid the agreed sales price at the contract execution date. The price was determined according to market values.

The transaction was authorized by the Board of Directors of the Institution and reported to the Central Bank in accordance with the provisions of Circular 15/2012.

c. Tax reforms-

On November 1, 2013, Mexican Congress approved a series of tax reforms which were effective starting January 1, 2014. These reforms include amendments to the Income Tax Law, Value Added Tax Law and Federal Tax Code. They also resulted in the elimination of the Business Flat Tax Law and Cash Deposit Tax Law. The main effects of these tax reforms are detailed in Note 22.

2. Basis of presentation

Explanation for translation into English - The accompanying consolidated financial statements have been translated from Spanish into English for use outside of Mexico. These consolidated financial statements are presented on the basis of accounting criteria prescribed by the Commission. Certain accounting practices applied by the Institution may not conform to accounting principles generally accepted in the country of use.

Monetary unit of the financial statements - The financial statements and notes as of December 31, 2014 and 2013 and for the years then ended include balances and transactions denominated in Mexican pesos of different purchasing power.

Consolidation of financial statements - The consolidated financial statements include the financial statements of the Institution and those of its subsidiaries over which it exercises control. The shareholding percentage in their capital stock of such entities is shown below:

| | | | Share he Percen | ~ | |
|----|------------------------|---|--------------------|--------|--|
| | | Company | 2014 | 2013 | Activity |
| 1. | | onex Servicios, S.A. de C.V. Monex Servicios) | | 99.99% | Provides supplemental and ancillary services to the Institution as per Article 88 of the Law for Credit Institutions. Monex Servicios is currently sub-leases to the Institution the premises and fixed assets of the 60 branches. (1) |
| 2. | Monex Ne S.A. de C. | gocios Internacionales, V. (Monex Negocios) | 99.99% | 99.99% | Parent Company of Tempus and Monex Europe Holdings LTD. |
| | 2.1 Tempu | is Inc. (Tempus) | 100% | 100% | Indirect subsidiary of the Institution. Entity located in Washington D.C., USA, whose purpose is the purchase and sale of currencies. Its customers are mainly located in the United States. |
| | 2.1.1 | Tempus Nevada, Inc. | 100% | 100% | Entity founded in 2010 in the state of Delaware in the United States. |
| | 2.1.2 | Monex Canada, Inc. | 100% | - | Entity founded in Toronto, Canada. Currently without operations. |
| | | x Europe Holdings d (Monex Europe | 50.10% | 50.10% | Parent company of Monex Europe and Schneider Fx, entities located in United Kingdom. |
| | 2.2.1 | Monex Europe (Monex Europe) | 50.10% | 50.10% | Indirect subsidiary of the Institution. Entity is dedicated to foreign trading in the European market. |
| | 2.2.2 | Schneider Foreign Exchange Limited (Schneider FX) | 50.10% | 50.10% | Indirect subsidiary of the Institution. Entity without operations. |

Significant intercompany balances and transactions have been eliminated.

(1) Pursuant to the event discussed in Note 1, subsection a), as of November 2014, the Institution recognizes its interest in Monex Servicios based on the equity method. Other the permanent investments in the entities in which the shareholding exceeds 50% are consolidated in these financial statements because control is deemed to exist. The investment is classified in the balance sheet in long lived assets available for sale.

Translation of financial statements of foreign subsidiaries - To consolidate financial statements of foreign subsidiaries, the accounting policies of the foreign entity are converted to accounting criteria of the Commission. Due to the recording and functional currency are the same, the financial statements are subsequently translated to Mexican pesos using the following methodology:

- 1) The closing exchange rate in effect at the balance sheet date for assets and liabilities;
- 2) Historical exchange rates for stockholders' equity, and
- 3) The rate on the date of accrual of revenues, costs and expenses and translation
- 4) Effects are recorded in stockholders' equity

At December 31, 2014The exchange rates used in the different translation processes are as follows:

| Сотрапу | Сиггенсу | Exchange rate to translate Mexican pesos |
|--|-------------------------------|--|
| Tempus, Inc. (Consolidated) Monex Europe LTD. (Consolidated) | U.S. dollar Pound sterling | 14.7414 22.9847 |

The Institution's functional currency is the Mexican peso. Investments in foreign subsidiaries, whose functional currencies are other than the Mexican peso, expose the Institution to foreign currency translation risk. In addition, the Institution has monetary assets and liabilities denominated in foreign currencies, mainly in U.S. dollars, Pounds sterling and Euros; resulting in exposure to foreign exchange risks arising from transactions entered into over the normal course of business. (Refer to discussion of comprehensive risk management in Note 31 for further details).

3. Summary of significant accounting policies

The significant accounting policies applied by the Institution comply with the accounting criteria established by the Commission in the "General Provisions Applicable to Credit Institutions" (the "Provisions"), in its rulings, which require management make certain estimates and use certain assumptions that affect the amounts reported in the financial statements and their related disclosures; however, actual results may differ from such estimates. The Institution's management, upon applying professional judgment, considers that estimates made and assumptions used were adequate under the circumstances.

Under accounting criteria A-1 issued by the Commission, the Institution is required to apply Mexican Financial Reporting Standards ("MFRS" or "NIF's) promulgated by the Mexican Board of Financial Reporting Standards (CINIF), except with regard to topics for which the Commission has issued specific accounting guidance on the basis that the entities subject to its regulations and carry out specialized operations.

Changes in NIF's during 2014

As of January 1, 2014, the Entity adopted the following new NIF's:

NIF C-11, Stockholders' equity NIF C-14, Transfer and cancellation of financial assets

Some of the principal changes established in these standards are:

NIF C-11, Stockholders' equity- Establishes the standards for presentation and disclosure and indicates that advances for future capital increases are presented in stockholders' equity, only when: i) there is resolution issued by a meeting of partners or owners, where they stipulated that the amounts paid will be applied to capital increases in the future; ii) a fix number of shares set to be issued by such advances, iii) the price per share to be issued for such advances is fixed and iv) it amounts cannot be reimbursed before they are capitalized.

NIF C-14, Transfer and cancellation of financial assets- Establishes the standards related to the accounting recognition of transfers and cancellations of financial assets different from cash and cash equivalents, such as receivables or negotiable financial instruments, as well as the presentation in the financial statements of such transfers and the related disclosures. In order for a transfer to also qualify as a cancellation, there should be a full assignment of the risks and benefits inherent to the financial asset.

The transferor of the financial asset will eliminate it from its statement of financial position at the time that it no longer has rights or is exposed to the future profit or loss, respectively, therefrom. Conversely, the recipient will assume the risks inherent to such financial asset acquired and will have an additional return if the cash flows originated thereby exceed those originally estimated, or a loss if the cash flows received are lower.

Certain improvements were also emitted, which did not result in accounting changes.

At the date of issuance of these consolidated financial statements, the adoption of these new standards had no significant effects on the Institution's financial information.

The significant accounting policies of the Institution are as follows:

Recognition of the effects of inflation - Cumulative inflation rates over the three-year periods ended December 31, 2014 and 2013 were 11.62% and 12.26%, respectively. Accordingly, the economic environment is not inflationary in either such year and no inflationary effects were recognized in the accompanying consolidated financial statements. Inflation rates for the years ended December 31, 2014 and 2013 were 4.08% and 3.97%, respectively.

Beginning on January 1, 2008, the Institution discontinued recognition of the effects of inflation in its financial statements. However, non-monetary assets and liabilities and stockholders' equity include the restatement effects recognized through December 31, 2007.

Funds available - Consist mainly of bank deposits valued at face value and the income derived therefrom is recognized as earned; foreign currency funds available are valued at fair value using the year end exchange rates.

Acquisitions of foreign currency that will be settled on a date subsequent to the purchase-sale transaction is recognized as restricted funds available (foreign currency receivable). Foreign currency sold is recorded as a credit to funds available (foreign currency deliverable). The offsetting entry is recorded in a debit or credit settlement account when a sale or purchase is performed, respectively.

For financial statement presentation purposes, foreign currency settlement accounts receivable and payable are offset by contract and term and are presented under other accounts receivable (net) or creditors from settlement of transactions, as applicable.

Other funds available such as regulatory monetary deposits and other liquid notes are also included in this line item.

Margin accounts - Margin accounts (guarantee deposits) for transactions with derivative financial instruments in recognized markets are recorded at face value.

Guarantee deposits are used to ensure compliance with the obligations related to the derivatives executed in recognized markets and refer to the initial margin, and subsequent contributions and withdrawals made during the term of the respective contracts.

Trading securities - Trading securities represent investments in debt and equity securities, in proprietary position and pledged as guarantee, which are acquired with the intention of selling them to realize gains arising from changes in fair value. Upon acquisition, they are initially recorded at fair value (which includes any applicable discount or premium). They are subsequently valued at fair value, determined by a price vendor contracted by the Institution, in accordance with the Provisions of the Commission. The cost is determined using the average cost method. The difference between the cost of investments in debt securities plus their accrued interest and the cost of equity instruments relative to the respective fair values of such instruments is recorded in the income statement under the caption "Intermediation result". The effects of valuation are classified as unrealized and therefore, cannot be distributed to stockholders until the securities are sold.

Fair value is the amount at which an asset may be exchanged or a liability may be settled by informed, willing and interested parties in an arm's length transaction.

Transaction costs incurred in connection with the acquisition of trading securities are recognized in results on the acquisition date.

Cash dividends of share certificates are recognized in results for the year in the same period in which the right to receive such payment arise.

The exchange gain or loss on foreign currency-denominated investments in securities is recognized in results for the year.

Trading securities also include transactions pending settlement, which refer to sale and repurchase transactions of securities not settled. These transactions are valued and recorded as trading securities, recording the receipt and expense (debit or credit balance) of the securities subject to the transaction against the respective debit or credit settlement account, when the transaction is agreed upon.

The accounting criteria of the Commission allow for certain reclassifications in and out of the trading securities classification, conditional upon the prior express authorization of the Commission.

Securities available for sale - Securities available for sale are debt instruments and shares that are not held for purposes of obtaining gains on sales transactions derived from increases in value and, in the case of debt instruments, those that the Institution does not intend or is able to hold to maturity and, therefore, represent a residual category, i.e., they are acquired for purposes other than those of trading securities or securities held to maturity because the Institution intends to trade such securities in the future prior to their maturity.

Upon acquisition, the securities are initially recorded at fair value plus the acquisition transaction cost (including the discount or markup, as applicable), and are subsequently valued at fair value.

The Institution determines the increase or decrease in the fair value using prices provided by the price vendor, which uses various market factors for their determination. The yield on debt securities is recorded using the imputed interest or effective interest method depending on the nature of the security and is recognized in the consolidated statement of income under "Interest income". Unrealized gains or losses from changes in fair value as reported by pricing vendors are recorded in other comprehensive income under Result from valuation of securities available for sale net of deferred relative taxes, except when such securities are hedged in a fair value hedging relationship, in which case they are recognized in results for the year.

Cash dividends on shares are recognized in results for the year in the same period in which the right to receive the dividend arises.

The accounting criteria of the Commission allow the transfer securities from held to maturity to as available for sale when the Institution does not have the intention or the ability to hold them to maturity, as well as reclassifications from trading to securities available for sale, with the prior express authorization of the Commission.

At December 31, 2014 and 2013, the Institution's management did not reclassify any investments between categories.

Impairment in the value of a credit instrument - The Institution must evaluate whether there is objective evidence that a credit instrument is impaired as of the balance sheet date.

A credit instrument is deemed to be impaired and an impairment loss is recognized, only if there is objective evidence of the impairment as a result of one or more events that took place after the initial recognition of the credit instrument, which had an impact on its estimated future cash flows that can be determined reliably. It is highly unlikely that one event can be identified that is the sole cause of the impairment, and it is more feasible that the combined effect of different events might have caused the impairment. The expected losses as a result of future events are not recognized, regardless of the probability that such events might occur.

Objective evidence that a credit instrument is impaired includes observable information such as, among others, the following events:

- a) Significant financial difficulties of the issuer of the instrument;
- b) It is probable that the issuer of the instrument will be declared bankrupt or another financial restructuring will take place;
- c) Noncompliance with the contractual clauses, such as default on payment of interest or principal;
- d) Disappearance of an active market for the instrument in question due to financial difficulties, or
- e) A measurable decrease in the estimated future cash flows of a group of securities since the initial recognition of such assets, even though the decrease cannot be matched with the individual securities of the group, including:
 - i. Adverse changes in the payment status of the issuers in the group, or
 - ii. Local or national economic conditions which are correlated with defaults on the securities of the group.

Management has not identified objective evidence of impairment of a credit instrument held as of December 31, 2014.

Repurchase agreements - Sale and repurchase agreements are those in which the buying party acquires for a sum of money the ownership of securities and undertakes, in the agreed-upon term and upon a payment of the same price plus a premium, to transfer ownership of similar securities to the seller. Unless otherwise agreed, the premium is for the benefit of the buying party.

For legal purposes, repurchase transactions are considered as a sale in which an agreement to repurchase the transferred financial assets is executed. Notwithstanding, the economic substance of repurchase transactions is that of a secured financing in which the buying party provides cash as financing in exchange for obtaining financial assets that serve as collateral in the event of default.

The repurchase transactions are recorded as indicated below:

On the contracting date of the repurchase transaction, when the Institution acts as the selling party, the entry of the cash or asset or a debit settlement account is recognized, as well as an account payable at fair value, which represents the obligation to repay such cash to the buying party. The account payable is valuated during the term of the repurchase transaction at its amortized cost, recognizing the interest in results as they are earned.

When the Institution acts as the buying party on the contracting date of the repurchase transaction, the withdrawal of funds available or a credit settlement account is recognized, recording an account receivable at its fair value, which is equal to the agreed price, representing the right to recover the cash delivered. The account receivable is valuated subsequently during the useful life of the repurchase agreement at its amortized cost, recognizing the interest on the repurchase agreement.

When the transactions performed are classified as cash-oriented, the seller's intention is to obtain cash financing by using financial assets as collateral while the buying party obtains a return on its investment and, as it does not seek ownership over specific securities, receives financial assets held as collateral which serve to mitigate the exposure to risk face by the party in relation to the selling party. The selling party repays to the buying party the interest calculated based on the agreed rate of the repurchase agreement. Also, the buying party obtains yields on its investment, which is secured by the collateral.

When the transactions performed are considered as securities-oriented, the intention of the buying party is to temporarily access certain specific securities held by the selling party, by granting cash as collateral, which serves to mitigate the exposure to risk faced by the selling party in relation to the buying party. In this regard, the selling party pays the buying party the interest agreed at the repurchase agreement rate for the implicit financing obtained on the cash that it received, in which such repurchase rate is generally lower than that which would have been agreed in a "cash-oriented" repurchase agreement.

Regardless of the economic intent, the accounting for "cash-oriented" or "securities-oriented" repurchase transactions is identical.

Noncash collateral granted and received in repurchase transactions - In relation to the collateral granted by the selling party to the buying party (other than cash), the buying party recognizes the collateral received in memorandum accounts, following the valuation guidelines for the securities established in treatment B-9 "Custody and Management of Assets". The selling party reclassifies the financial asset in its consolidated balance sheets to restricted assets, which follows the valuation, presentation and disclosure standards as applicable.

When the buying party sells or pledges the collateral, the proceeds from the sale are recorded, and a liability for the obligation to repay the collateral to the selling party (measured initially at the fair value of the collateral) and is subsequently valued at fair value in a sale, and at amortized cost if is considered as a pledge in another repurchase transaction (in which case, any difference between the price received and the fair value of the liability is recognized in results of the year). For purposes of presentation, the liability is offset by accounts receivable referred to as Repurchase agreements, which is generated when the purchases are reported. The debit or credit balance is shown under Repurchase agreements or sold collaterals or pledged as security as appropriate.

Similarly, if the buying party becomes a selling party due to another repurchase transaction with the same collateral as the initial transaction, the interest on the second repurchase transaction must be recognized in results for the year as earned, based on the liability valued at amortized cost.

Memorandum accounts recognized for collateral received by the buying party are cancelled when the repurchase transaction matures or when the selling party defaults.

For transactions where the buying party sells or pledges the collateral received (for example, when another repurchase or securities loan transaction is agreed), memorandum accounts are used to control such collateral sold or pledged, which is valued using the standards applicable to custody transactions included in Criterion B-9 "Custody and Assets Management".

Memorandum accounts which are recognized for collateral received that in turn was sold or pledged by the buying party are cancelled when the collateral sold is purchased to return it to the selling party, or when the second transaction matures or the other party defaults.

Derivative instrument transactions (held for trading) - The Institution initially recognizes all of its derivatives as assets or liabilities (depending on the related rights and/or obligations) in the balance sheet at fair value, which is presumed to be equal to the price agreed in the transaction.

Transaction costs that are directly attributable to the purchase of the derivative are recognized directly in results.

Subsequently, all derivatives are valued at fair value without deducting any transactions costs incurred during the sale or any other type of disposal, recognizing the valuation effect in results for the period under "Intermediation Result".

The rights and obligations of derivatives that are traded in recognized markets or stock exchanges are considered to have matured when the risk position is closed, i.e., when an opposite derivative with the same characteristics is traded in such market or stock exchange.

The rights and obligations of derivatives that are not traded in recognized markets or stock exchanges are considered to have matured when they reach their maturity date, when the rights are exercised by either party or when the parties early exercise the rights in accordance with the related conditions and the agreed consideration is settled.

Forward and future contracts for trading:

Forward and future contracts for trading are those that establish an obligation to buy or sell an underlying asset on a future date at a pre-established amount, quality and price on a trading contract. Both forward and futures contracts are recorded by the Institution as assets and liabilities in the consolidated balance sheets at the exchange rate established in the related underlying asset purchase-sale contract, to recognize the right and the obligation to receive and/or deliver the underlying asset, and the right and the obligation to receive and/or deliver cash equivalent to the underlying asset specified in the contract.

Transaction costs that are directly attributable to the purchase of the derivative are recognized directly in results.

For forward contracts, the exchange difference between the exchange rate agreed in the contract and the monthly forward exchange rate, as well as the valuation effects, are recorded in the statement of income under "Intermediation Result".

For futures contracts, a margin account is created whose counterparty is a clearing house, so as to minimize counterparty credit risk.

The margin account given in cash, does not form part of the initial net investment of the derivative, which is accounted for separately from the derivative.

For financial statement classification purposes, with respect to derivative instruments that incorporate both rights and obligations, such as futures, forwards and swaps, such rights and obligations are offset and the resulting net debit or credit balances are recognized a derivative asset or liability, respectively.

Option contracts:

Options are contracts that, in exchange for a premium, grant the right, but not the obligation, to buy or sell a specified number of underlying instruments at a fixed price within a specified period. For the rights that grant the options are divided in purchase options (call) and sale options (put).

The holder of a call has the right, but not the obligation, to purchase from the issuer a specified number of underlying assets at a fixed price (exercise price) within a specified period.

The holder of a put has the right, but not the obligation, to sell a specified number of underlying assets at a fixed price (exercise price) within a specified period.

Options may be exercised at the end of the specified period (European options) or at any time during the period (American options); the exercise price is established in the contract and may be exercised at the holder's discretion. The instrument used to set this price is the reference value or underlying asset. The premium is the price paid by the holder to the issuer in exchange for the rights granted by the option.

The Institution records the premium paid/received for the option on the transaction date as an asset or liability. Any fluctuations in the fair value are recognized in the consolidated statements of income under Intermediation income. When an option matures or is exercised, the premium recognized is cancelled against results for the year, also under "Intermediation result".

Recognized options that represent rights are presented, without offsetting, as a debit balance under the asset line item Derivatives. Recognized options that represent obligations are presented, without offsetting, as a credit balance under the liability line item Derivatives.

Trading option contracts are recorded in memorandum accounts at their exercise price, multiplied by the number of securities, distinguishing between options traded on the stock market from over-the-counter transactions, in order to control risk exposure.

All valuation gains or losses recognized before the option is exercised or before its expiration, are treated as unrealized and are not capitalized or distributed to stockholders until realized in cash.

Swaps:

A swap contract is an agreement between two parties establishing a bilateral obligation for the exchange of a series of cash flows within a specified period and on previously determined dates.

Swaps are initially recognized by the Institution in the balance sheet as an asset or liability, at fair value, which presumably is equal to the agreed-upon price.

The Institution recognizes in the balance sheet an asset and a liability arising from the rights and obligations of the contractual terms, valued at the present value of the future cash flows to be received or delivered according to the projection of the implicit future rates to be applied, discounting the market interest rate on the valuation date using curves provided by the price vendor, which are reviewed by the market risk area.

Transaction costs that are directly attributable to the purchase of the derivative are recognized directly in results.

Subsequently, all derivatives other than hedging derivatives are valued at fair value without deducting any transaction costs incurred during the sale or any other type of disposal, recognizing the valuation effect in the results of the year.

If the counterparty credit risk of a financial asset related to the rights established in the derivatives is impaired, the book value must be reduced to the estimated recoverable value and the loss is recognized in results of the year. If the impairment situation subsequently disappears, the impairment is reversed up to the amount of the previously recognized impaired loss, recognizing this effect in the results of the period in which this occurs.

A swap contract may be settled in kind or in cash, according to the conditions established.

The result of offsetting the asset and liability positions, whether debit or credit, is presented as part of the Derivatives line item.

Embedded derivatives - An embedded derivative is a component of a hybrid (combined) financial instrument that includes a non-derivative contract (known as the host contract) in which certain cash flows vary in a manner similar to that of an standalone derivative. An embedded derivative causes certain cash flows required by the contract (or all cash flows) to be modified according to changes in a specific interest rate, the price of a financial instrument, an exchange rate, a price or rate index, a credit rating or index, or other variables allowed by applicable laws and regulations, as long as any non-financial variables are not specific to a portion of the contract. A derivative that is attached to a financial instrument but that contractually cannot be transferred independently from that instrument or that has a different counterparty, is not an embedded derivative but a separate financial instrument.

An embedded derivative is separated from the host contract for purposes of valuation and to receive the accounting treatment of a derivative, only if all the following characteristics are fulfilled:

- a. The economic characteristics and risks of the embedded derivative are not clearly and closely related to the economic characteristics and risks of the host contract;
- b. A separate financial instrument that has the same terms of the embedded derivative would comply with the definition of a derivative, and
- c. The hybrid (combined) financial instrument is not valued at fair value with changes recognized in results (for example, a derivative that is not embedded in a financial asset or a financial liability valued at fair value should not be separated).

The effects of the valuation of embedded derivatives are recorded under the same line item in which the host contract is recorded.

A foreign currency embedded derivative in a host contract, which is not a financial instrument, is an integral part of the agreement and therefore clearly and closely related to the host contract provided that it is not leveraged, does not contain an optional component and requires payments denominated in:

- The functional currency of one of the substantial parties to the contract;
- The currency in which the price of the related good or service that is acquired or delivered is regularly denominated for commercial transactions around the world;
- A currency which has one or more characteristics of the functional currency for one of the parties.

Foreign currency transactions - Foreign currency transactions are recorded at the exchange rate in effect on the transaction date. Assets and liabilities denominated in foreign currency are adjusted at the year-end exchange rates determined and published by the Central Bank.

Revenues and expenses from foreign currency transactions are translated at the exchange rate in effect on the transaction date, except for transactions carried out by the foreign subsidiaries, which are translated at the fixed exchange rate at the end of each period.

Foreign exchange fluctuations are recorded in the statements of income of the year in which they occur.

Commissions collected and related costs and expenses - The commissions collected for the initial granting of the loans are recorded as a deferred credit under deferred credits and advance collections, which is amortized against results of the year under Interest income using the straight-line method over the loan term.

The commissions collected for credit restructurings or renewals are added to any commissions recorded at loan origination, and are recognized as a deferred credit which is amortized in results using the straight-line method over the new term of the loan.

Any commissions recognized after the initial granting of the loans are those incurred as part of the maintenance of such loans, or those collected on loans which were not placed and are recognized in results at the time they are incurred or earned.

Incremental costs and expenses associated with the initial granting of the loan are recognized as a deferred charge, which are amortized to results as Interest expense during the same accounting period in which the revenues from commissions collected are recognized.

Any other cost or expense different from those described above, including those related to promotion, advertising, potential customers, management of existing loans (follow-up, control, recoveries, etc.) and other secondary activities related to the establishment and monitoring of credit policies, is recognized directly in results of the year as it is accrued and classified in accordance with the nature of the cost or expense.

Performing loan portfolio - The Institution applies the following criteria to classify loans within performing portfolio:

- Loans that are current in the payments of both principal and interest.
- Loans that do not demonstrate the characteristics of non-performing portfolio.
- Restructured or renewed loans that have evidence of sustained payment.

Non-performing loan portfolio - The Institution applies the following criteria to classify uncollected loans as non-performing:

- Loans with a single payment of principal and interest at maturity are considered past due 30 days after the date of maturity.
- Loans with a single payment of principal at maturity and with periodic interest payments are considered past due 90 days after interest is due or 30 days after principal is due.
- Loans, including housing loans whose principal and interest payments have been agreed in periodic installments are considered past due 90 days after they become due.
- Revolving credits for which the borrower has failed to render payment on two monthly billing periods, or, if the billing period is different from monthly, are 60 or more calendar days overdue.
- Customer checking accounts and immediate collection documents will be reported in the nonperforming portfolio at the date of the overdraft.

Classification of loan portfolio and allowance for loan losses - In accordance with the Provisions, the loan portfolio must be classified as commercial, housing loans and consumer loans. As of December 31, 2014 and 2013, the Institution has classified its loan portfolio as follows:

- a. Commercial: direct or contingent loans, including bridge loans denominated in Mexican pesos, foreign currency, loans indexed to investment units or changes in minimum wages, together with any interest generated, which are granted to corporations or individuals with business activities, intended for their commercial or financial activity including those given to financial entities discount and rediscount; transactions of factoring operations and leasing operations executed with such corporations or individuals; loans granted to trustees who act under the protection of trusts, and the credit schemes commonly known as "structured" in which the affected assets to enable individual assessment of the risk associated with the scheme. Also, loans granted to states, municipalities and their decentralized agencies are included when they can be classified in accordance with applicable regulations.
- b. Housing loans: direct loans granted to individuals denominated in Mexican pesos, foreign currency investment units or changes in minimum wages, together with the respective interest granted to individuals for housing improvements, but not for commercial housing speculation purposes including guaranteed liquidity housing loans and all loans granted to the Institution's ex-employees.

The Institution recognizes reserves created to cover credit risks in conformity with such provisions, as follows:

Commercial portfolio:

In June 2013, the Commission issued the new regulatory methodology applicable to commercial loan portfolio credit reserves in line with the criteria recently published by the Basel Committee. This methodology is based on the estimation of expected losses so as to generate reserves instead of considering incurred losses, as was the case under the prior methodology, thereby permitting the early identification of certain sectorial risks.

The Expected Loss (PE) calculation considers the following three elements: (PE=EI*PI*SP), whereby the Default Exposure (EI) is the balance of revocable credit lines plus the unused portion of irrevocable credit lines. The Probability of Default (PI) is the probability of customer default, which considers quantitative and qualitative information. The Loss Severity (SP) is the percentage of the EI that would be lost in the event of credit default and depending on the warranties and portfolio type. Both items are explained in further detail below.

While the application of this methodology to the commercial portfolio was mandatory in December 2013, early application is permitted. The Institution exercised this option and applied the new methodology as of August 2013.

The application of this methodology required the creation of additional reserves. Thus, at August 31, 2013 and based on a specific accounting criterion issued by the Commission, the Institution recognized the initial effect of \$135 in stockholders' equity derived from the adoption of this methodology; this effect was recorded under the heading "Result of prior years".

At December 31, 2014 and 2013 the methodology for rating the commercial portfolio is as follows:

Before rating the loans included in its commercial credit portfolio, the Institution classifies them into one of the following groups, depending on whether they are granted to: a) states and municipalities; b) Projects with their own payment sources; c) Trustees acting under the auspices of trusts and which are not included in the preceding numeral, as well as "structured" credit schemes; d) Financial entities; e) Companies excluded from the preceding groups and individuals with business activities. In turn, this group is divided into the following sub-groups: b1) Customers with annual net revenues or sales denominated in Mexican pesos less than or equal to the equivalent of 14 million investment units (UDIs) and which can be "certified without delay" which is the case when late payments were not recorded for these borrowers with other institutions during the previous 12 months in credit bureau reports, and when no delays were reported for these customers with the Institution according to available information when the rating is determined. Likewise, the category of "certified with delay" can be used when a late payment not exceeding one day has been recorded for these borrowers with other institutions during the previous 12 months in credit bureau reports, or when a late payment not exceeding one day was recorded for these customers with the Institution according to available information when the rating is determined. b2) Customers with annual net revenues or sales denominated in Mexican pesos equal to or exceeding the equivalent of 14 million UDIs.

The Institution rates, creates and records allowances for loan losses for each of the loans included in its commercial loan portfolio. For this purpose, it utilizes the outstanding balance in effect on the final day of each quarter, which is adjusted to the methodology and information requirements established by the Commission.

The allowance for loan losses of each loan will be the result of applying the following expression:

$$R_i = PI_i \times SP_i \times EI_i$$

Where:

Ri = Amount of the allowance for loan losses to be created for the nth credit.

PIi =Probability of default of the nth credit.

SPi =Severity of loss of the nth credit.

EIi = Exposure to default of the nth credit.

The parameter EI, should calculated each month, the PIi; and the SPi at least each quarter.

a) The probability of default

The Institution estimates the probability of default of each loan (PI i), using the following formula:

$$PI_{i} = \frac{1}{1 + e^{-(500 - TotalCrediScorq) \times \frac{\ln(2)}{40}}}$$

For purposes of the above:

The total credit score of each borrower will be obtained by applying the following: TotalCreditScore_i = $\alpha \times (QuantitativeCreditScore_i) + (1-\alpha) \times (QualitativeCreditScore_i)$ Where:

Quantitative Credit Score i = Is the score obtained for the nth borrower when evaluating the risk factors established in the Provisions, as is applicable.

Qualitative Credit Score i = Is the score obtained for the nth borrower when evaluating the risk factors established in the Provisions, as is applicable.

 α = is the relative weight of the quantitative credit score, calculated as is established by the Provisions.

The PI_i of loans granted to centralized federal, state and municipal entities and political parties is calculated by utilizing Appendix 21 or 22 of the Provisions, as the case may be. The PI_i of loans granted to state-owned financial entities and those outstanding to the federal public administration are calculated by utilizing Appendix 20 of the Provisions.

The PI_i of loans granted to trusts, excluding projects with their own payment source and in which the resources of the trustor(s) can be clearly separated, and "structured" credit schemes in which the affected assets allows to evaluate the related credit risk or resources associated to the scheme concerned can be individually evaluated, is determined by utilizing the following:

- a. The methodology applicable to the underlying loans, when the trust's net worth is composed by loans for which it can provide the Institution with sufficient information to allow it to calculate the PI_I of each loan in accordance with the current Provisions;
- b. The methodology detailed in Appendix 21 of the Provisions, whenever the assumptions detailed in the preceding numeral a) are not fulfilled.

In the case of trusts in which the trustor provides explicit or implicit support, but when the mechanisms referred to by the Provisions are not available, or structured schemes for which the risk cannot be individually evaluated, the PI_i is calculated by utilizing the general methodology and considering the trustor(s) as the borrower or, if applicable, the structured scheme's resources and by using the net worth affected by the scheme as a warranty, provided it fulfills the requirements established by Appendix 24 of the Provisions. In order to calculate the PI_i of factoring transactions, the Institution determines who is actually exposed to the credit risk. For this purpose, it considers the factor that transfers credit rights to it and which is entitled to receive payment of the respective credit rights from the factoring institution and joint obligor. In this case, the PI_i refers to:

- a) The entity liable for paying the credit rights, depending on the group to which it belongs according to the Provisions.
- b) The PI_i of the entity liable for paying the credit rights can be replaced by the PI_i of the factor when its joint and several liability is established in the document prepared to formalize the factoring transaction.

In any case, only credit rights that are not subject to conditions or controls under which the borrower can contest the payment may be considered.

The Institution uses the same PI, for all the loans of the same borrows. In the case of there is any joint obligor which responds for the borrower's entire liability, the latter's PI_i can be replaced by that of the joint obligor or guarantor, which is determined by applying the respective methodology.

The reserve percentage is equal to 0.5% of the granted credit or represents a fraction of the total amount of each credit covered by a warranty granted by:

- Federal public administration entities under direct budgetary control or programs derived from a federal law forming part of the federal spending budget.
- ii. Public trusts with the capacity of state-owned entities and which form part of the Mexican banking system when the credit is granted, as defined by the Provisions.

- iii. Counter-guarantee trusts.
- iv. The entity "Financiera Rural".
- v. The national infrastructure fund.
- vi. The national fund for agrarian, forestry, fishery and rural warranties.
- vii. Trusts specifically created to share the credit risk with the institutions in which they act as trustor, as well as fiduciary development banking institutions with an express federal government warranty.
- viii. Any entity with an express federal government warranty.

The Institution assigns a PI_i of 100 percent to the borrower in the following cases:

- i. When the borrower has a loan with the Institution that has been transferred to the overdue portfolio according to the terms of criterion B-6, "Credit Portfolio", of the Provisions.
- ii. The above treatment is not applicable to obligations that are not recognized by the customer and for which a claim or clarification process exists. Similarly, it is not applicable to amounts of less than 5% of the borrower's total debt with the Institution when the rating is determined.
- iii. When it is likely that the debtor will not completely fulfill its credit obligations with the Institution; this assumption is fulfilled when:
 - a) The Institution determines that the credits payable by the debtor constitute a "distressed portfolio" according to criterion B-6, "Credit Portfolio", of the Provisions, or
 - b) The Institution has requested that the debtor file bankruptcy proceedings or the latter decides to do so.
- iv. If, for three consecutive months, the Institution fails to report a borrower's borrower to the credit bureau or if information related to the balance and behavior of the borrower's payment, which must be sent to the bureau, is not updated.
- v. If differences arise between the items reported by the Institution to the credit bureau and the data contained in institutions' files, which indicates the delayed payments of the Institution during three consecutive months.
- vi. If the Institution fails to report the debt balances due from federal and municipal entities to the credit bureau during three consecutive months.
- vii. If the Institution had access to information that fulfills the maximum aging requirements and definitions detailed in Appendixes 18, 20, 21 and 22 of the Provisions to enable it to estimate the probability of default, but systematically utilized ratings pertaining to the "Without Information" range to obtain a probability of default below the level that which would have been estimated had all available information been utilized.

For the purposes of numerals iii, iv and v, the Institution provides credit bureaus with data and information for all the identity records of its borrowers and which are attributable to the same borrower.

As regards to the preceding numerals iii, iv, v and vi, once a PI_i of 100 percent has been assigned to the borrower, it must be maintained for a minimum one-year period as of the date on which the record omission or inconsistency is detected or when this information becomes out of date.

b. Loss severity

The Loss Severity (SP_i) is 45 percent for credits contained in the commercial loan portfolio and which lack actual or personal guarantees and those derived from the credit itself. Similarly, an SP_i of 75 percent is applied to subordinated and syndicated loans which are contractually subordinated to those of other creditors for payment prioritization purposes. An SP_i of 100 percent is applied to loans with past-due payments of 18 months or more as regards the settlement of the amount due under the originally agreed terms.

The Institution applied the terms of the Provisions to loans covered by actual or personal guarantees and those derived from the loan itself.

c. Default exposure

The default exposure of each loan (EI_i) is determined by considering the following factors:

i) Uncommitted credit lines that can be unconditionally canceled or automatically canceled at any time without the Institutions giving prior notice, as long as they demonstrate that they are providing constant follow-up on the borrower's financial position and that their internal control systems allow the credit line to be canceled if the borrower's credit quality becomes impaired.

$$EIi = Si$$

ii) For the other lines of credit which don't comply with any of the requirements of the paragraph before:

$$EI_{i} = S_{i} * Max \left\{ \left(\frac{S_{i}}{Authorized \ LineofCred \ it} \right)^{-0.5794}, 100 \% \right\}$$

Where:

Si:The unpaid balance of the nth credit at the classification date, which represents the amount of credit effectively, granted to the borrower, adjusted for accrued interest, less payments of principal and interest, as well as debt reductions, forgiveness, rebates and discounts granted. In any case, the amount subject to the classification must not include uncollected accrued interest recognized in memorandum accounts on the balance sheet, for credits which are in overdue portfolio.

Authorized Line of Credit: The maximum authorized amount of the line of credit at the classification date.

The allowance for loan losses of commercial credit portfolio of Multiple Object Financial Entity, which the Institutions held less of 99% of their capital stock, is calculated by multiplying the exposure to default by the 0.5% in accordance to the Provisions.

Housing loan portfolio:

When classifying the housing loan portfolio, the Institution considers the type of loan, the estimated probability of default of the borrowers, the severity of the loss associated with the value and nature of the loan's collateral and the exposure to default.

Furthermore, the Institution rates, creates and records the allowances for loan losses on the housing loan portfolio as follows:

Due and Payable Amount- Amount which in accordance with the income statement the borrower has to pay in the billing period agreed, without considering any previous due and payable amounts that were not paid. If the billing is half monthly or weekly, the due and payable amounts of the two half months or four weeks in the month, respectively, must be added up so that the due and payable amount reflects a monthly billing period.

The discounts and rebates may reduce the due and payable amount only when the borrower complies with the conditions required in the credit contract for such purpose.

Payment made- Includes total payments made by the borrower in the billing period. Write-offs, reductions, amounts forgiven, rebates and discounts made to the loan or group of loans are not considered as payments.

If the billing is half monthly or weekly, the payments made for the two half months or four weeks of a month, respectively, must be added up so that the payment made reflects one full monthly billing period.

The variable "payment made" must be greater than or equal to zero.

Value of the Home Vi - The value of the home at the time of the credit origination, restated in accordance with the following:

In any case, the home value at the time of the origination may be restated based on a formal appraisal.

Credit Balance S_i - The unpaid balance at the classification date, which represents the amount of the loan effectively granted to the borrower, adjusted for accrued interest, less any insurance payments which were financed, collections of principal and interest, as well as reductions, amounts forgiven, rebates and discounts granted, as the case may be.

Days in Arrears- Number of calendar days at the classification date during which the borrower did not fully settle the due and payable amount under the terms originally agreed.

Credit Denomination (MON) - This variable will take the value of one (1) when the housing loan is denominated in UDI's, minimum wages or a currency other than Mexican pesos, and zero when it is denominated in pesos.

Completion of File (INTEXP) - This variable will take the value of one (1) if the selling party of the real estate property participated in obtaining the proof of income or in contracting the appraisal, and zero in any other case.

The total amount of reserves to be created by the Institution will be equal to the reserves for each loan, as follows:

$$R_i = PI_i \times SP_i \times EI_i$$

Where:

Ri= Amount of reserves to be created for the nth credit.

 PI_i = Probability of default on the nth credit.

SPi = Severity of the loss on the nth credit.

EIi =Exposure to default on the nth credit.

In any case, the amount subject to the classification must not include uncollected accrued interest recorded on the balance sheet, of loans that are classified within nonperforming portfolio.

The consumer loan portfolio related to the program established between the INFONAVIT and the Institution and is called "renovating your home". According to the Commission, these loans are classified as housing loans and qualify as consumer loan portfolio.

The Institution, when classifying the non-revolving consumer credit portfolio, determines the respective allowances for losses as of the classification date of the loans, by considering for such purpose the probability of default, the severity of the loss and the exposure to default, as follows:

The total amount of allowances for loan losses on no revolving consumer portfolio will be equal to the allowances for each loan, as follows:

 $R_i = PI_i x SP_i x EI_i$

Where:

Ri= Amount of allowances to be created for the nth credit.

PIi- Probability of default on the nth credit,

 SP_i = Severity of the loss on the nth credit.

 EI_i = Exposure to default on the nth credit.

The classification and creation of the allowances for loan losses on revolving consumer credit portfolio is made using figures as of the final day of each month and is presented to the Commission at the latest 30 days after the month classified, based on the applicable allowance percentages indicated above.

The Institution classified, created and recorded the allowances for loan losses on revolving consumer loan portfolio, which did not include credit card operations, at the final day of each month, in accordance with the following procedure:

- I. The total portfolio is stratified based on the number of cases of noncompliance reported in each billing period at the classification date regarding the due or minimum payments established by the Institution, based on payment history data from at least 9, 13 or 18 periods prior to that date according to the tables below. When the loan has been offered inside the above mentioned period, management uses the available information at such date.
- II. Reserves are created by applying the reserve percentages detailed below and depending on whether billing periods are weekly, biweekly or monthly, to total unpaid loan balances. Nevertheless, the Institution does not include uncollected interest recorded in the consolidated balance sheets accrued by loans forming part of the overdue portfolio; uncollected interest accrued on the overdue portfolio is fully reserved when the respective loans are transferred.

Table applicable for loans with monthly billing:

| Number of billing periods that report default (months) | Probability of default | Percentage of severity of the loss | Percentages of allowance for loan losses |
|---|---------------------------|------------------------------------|--|
| 0 | 0.5% | | 0.5% |
| 1 | 10% | | 10% |
| $\hat{2}$ | 45% | | 45% |
| 3 | 65% | | 65% |
| 4 | 75% | 100% | 75% |
| 5 | 80% | | 80% |
| 6 | 85% | | 85% |
| 7 | 90% | | 90% |
| 8 | 95% | | 95% |
| 9 or more | 100% | | 100% |

The following table is used to assign the appropriate risk level based on percentage ranges of allowance for loan losses:

| Risk level | Percentage ranges of Allowances for loan losses | | | | | |
|------------|---|---|---------|--|--|--|
| Α | 0 | a | 0.99% | | | |
| В | 1 | a | 19.99% | | | |
| Č | 20 | a | 59.99% | | | |
| D | 60 | a | 89.99% | | | |
| Ē | 90 | a | 100.00% | | | |

Evidence of sustained payment:

When the loans are recorded as past-due and require restructuring, the Institution maintains such loans at the level in effect prior to such restructuring, until it obtains evidence of sustained loan payment under the criteria established by the Commission.

Distressed portfolio:

For disclosure proposes in the financial statements, the Institution considers commercial loans with C, D and E risk ratings as distressed, without excluding risk rating improvements derived from the loan portion covered by guarantees, as well as renegotiated loans in which debt forgiveness, reductions or rebates are authorized at the end of the agreed period or are payable by individuals or entities classified as undesirable customers.

After procedures to recover impaired loans are exhausted, they are submitted to the board of directors for authorization of write-offs.

Impaired loans written off and are applied to the allowance for loan losses when their recovery is considered to be remote. Any amounts recovered as regards previously written-off loans are recognized in results.

Other receivables and payable accounts, net - These items primarily represent receivable or payable amounts derived from the purchase-sale of currency in which immediate settlement was not agreed (value date exchange transactions). These transactions are recorded on the day they are agreed and settled within a period of 24 or 48 hours.

The Institution has a policy of reserving those accounts receivable identified and not identified within 90 days and 60 days, following the initial recording, respectively.

Furniture and fixtures, net - Furniture and fixtures are recorded at acquisition cost. The related depreciation and amortization are recorded by applying a percentage determined based on their estimated economic useful life.

Other permanent investments - Permanent investments made by the Institution in entities where it has neither control, nor joint control, nor significant influence, are initially recorded at acquisition cost. Any dividends received are recognized in current earnings, except when they are taken from earnings of periods prior to the acquisition, in which case, they are deducted from the permanent investment.

Other assets - Other assets are mainly represented by software, advance payments, operational deposit and intangible assets identified in the acquisition of Tempus and Monex Europe.

The amortization of the software and the assets with finite useful lives is calculated using the straight line method over their estimated economic useful life.

Furthermore, the heading "Other assets" includes financial instruments of the pension and retirement fund held in a trust administrated by the Institution. Those investments in the fund are maintained to cover the obligations for severance and seniority premiums of employees.

Investments in securities acquired to cover the severance and seniority premium are recorded at fair value.

For the purposes of presentation in the financial statements, if the investment in securities acquired to cover the pension plan and seniority premium exceed the liability recognized, such excess will be presented under the heading of "Other assets". If assets are less than related obligations, such balance is included in the heading "Sundry creditors and other accounts payable". As of December 31, 2014 and 2013, the balance applicable to the Institution is presented by decreasing the heading of "Sundry creditors and other payables".

Goodwill - Goodwill is mainly attributable to the excess of the purchase price paid over the fair value of the net assets of Tempus and Monex Europe as of their acquisition date (November 23, 2010 and July 2, 2012, respectively), which is not amortized but is subject to impairment tests at least once a year. The Institution records the goodwill of the non-controlling interest.

Impairment of long-lived assets in use - The Institution reviews the book value of long-lived assets in use for impairment when there are indicators that the net carrying amounts of the assets may not be recoverable. The impairment is recorded to the extent that the book value of the asset exceeds the recoverable amount, which is defined as the higher of the present value of net future cash flows or the estimated sales price. The impairment indicators considered for this purpose are, among others, operating losses or negative cash flows generated during the period which, if combined with a history or projection of losses, depreciation and amortization charged to results as revenue percentages, are significantly higher than those of prior years, the services rendered, competition and other economic and legal factors.

Deposits - This heading is composed by call deposits made by the general public, including money market funds, saving accounts and current account deposits. Interest is recognized in results when accrued.

The deposits include, among others, certificates of deposit removable preset days and promissory notes payable at maturity, such deposits shall be broken down into the balance sheet as of the general public and raised through market transactions money, the latter referring to deposits made with other financial intermediaries, as well as treasuries of corporations and government entities.

The debt securities issued will be presented as a separate category, as part of these, bank bonds.

Interest is recognized in results when accrued.

Interbank loans and those from other entities - Direct short and long-term loans received from Mexican banks are recorded under this heading, together with loans obtained from development banks. Interest is recognized in results when accrued.

Creditors from settlement of transactions - Represent amounts payable for currency purchase-sale transactions in which no immediate settlement is agreed, (foreign exchange trading value date). They are recorded on the day that are negotiated and settled to within 24 or 48 hours.

Provisions - Provisions are recognized when there is a present obligation derived from a past event, for which the use of economic resources is deemed probable, and can be reasonably estimated.

Employee benefits - Employee benefits are those granted to personnel and/or their beneficiaries in exchange for the services rendered by the employee, which include all kinds of remuneration earned, as follows:

i. <u>Direct employee benefits</u> - Direct employee benefits are calculated based on the services rendered by employees, considering their most recent salaries. The liability is recognized as it accrues. These benefits include mainly statutory employee profit sharing (PTU) payable, and incentives (bonds).

- ii. <u>Employee benefits from termination, retirement and other</u> The liability for seniority premium, pensions and severance for termination of the employment relationship is recorded as accrued, which is calculated by independent actuaries based on the projected unit credit method using nominal interest rates.
- iii. <u>Statutory employee profit sharing (PTU)</u> PTU is recorded in the results of the year in which it is incurred. Deferred PTU is derived from temporary differences that result from comparing the accounting and tax bases of assets and liabilities and is recognized only when it can be reasonably assumed that a liability may be settled or a benefit is generated, and there is no indication that circumstances will change in such a way that the liabilities will not be paid or benefits will not be realized.

Income taxes - Income tax ("ISR") and business flat tax (IETU) are recorded in results of the year in which they are incurred. Deferred taxes are calculated by applying the corresponding tax rate to temporary differences resulting from comparing the accounting and tax bases of assets and liabilities and including, if any, future benefits from tax loss carryforwards and certain tax credits. Deferred tax assets are recorded only when there is a high probability of recovery.

Management only recognizes deferred tax assets that are deemed highly probable of realization.

As a result of the 2014 Tax Reform, as of December 31, 2013 deferred IETU is not recognized.

Financial margin - The financial margin of the Institution is composed of the difference between total interest incomes less interest expense.

Interest income is composed of the yields generated by the loan portfolio, based on the terms established in the contracts executed with the borrowers, the agreed interest rates, the repayment of interest collected in advance, and the premiums or interest on deposits in financial entities, bank loans, margin accounts, investments in securities, repurchase agreements and securities loans, as well as debt placement premiums, commissions charged on initial loan grants, and net equity instrument dividends.

Interest expense is composed of premiums, discounts and interest on deposits in the Institution, bank loans, repurchase agreements and securities loans. The amortization of costs and expenses incurred during the origination of the loan granting is also included under interest expense.

Both interest income and expense are periodically adjusted based on the market situation and the economic environment.

Loan interest is recognized in the statements of income as it is accrued and is based on the periods established in contracts executed with borrowers and agreed interest rates, which are normally periodically adjusted according to the market and general economic situation.

Recognition of revenues derived from securities transactions and the result of the purchase-sale of securities - The commissions and tariffs generated by transactions performed with customers' securities are recorded when the transaction is agreed. The results derived from the purchase-sale of securities are recorded when each transaction is performed.

The gains or losses resulting from currency purchase-sale transactions are recorded in the statements of income under the "Intermediation result".

Comprehensive income - Comprehensive income presented in the accompanying statements of changes in stockholders' equity is the result of transactions other than those carried out by the Institution's stockholders during the period and consists of the effect from the valuation of securities available for sale, adjustment for the change of the financial effect from the new methodology of commercial portfolio rating, the cumulative effects from conversion and the net income.

Expenses - Expenses are recognized as they accrue.

Statement of cash flows - In accordance with D-4 of the criteria of the Commission, the cash flow statement shows the sources of cash and cash equivalents, as well as the disbursements to settle its obligations.

Cash flow together with the rest of the financial statements provides information that allows:

- Analysis of changes in the assets and liabilities of the Institution and in its financial structure.
- Analysis of the amounts and dates of collection and payments to adapt to the circumstances and the
 opportunities to generate and/or apply cash and cash equivalents.

Memorandum accounts -

– Credit commitments:

This item represents the amounts of letters of credit granted by the Institution, which are considered irrevocable commercial credit. It includes the lines granted to clients, not willing.

Items under this account are subject to qualification.

Assets in trust or mandate (Unaudited):

Different management trusts are kept to independently account for assets received. Mandates include the declared value of the assets subject to mandate contracts entered into by the Institution. In the Mandate is recorder the declared value of the assets established by the mandate contracts celebrated by the Institution.

Collateral received:

The balance is composed of all collateral received in repurchase transactions in which the Institution is the buying party.

Collateral received and sold or pledged as guarantee:

The collateral received when the Institution was the buying party, and which was in turn sold by the Institution when it was the selling company, is included.

Uncollected interest earned on non-performing loan portfolio (Unaudited):

Accrued interest is recognized on the date that the credit balance of the amount due is transferred to the non-performing loan portfolio.

Other record accounts (Unaudited):

This account includes credit amounts by determined level of risk and not qualified, as well as securities and derivative operations.

4. Funds available

As of December 31, 2014 and 2013, funds available were as follows:

| | | 2014 | | | | | | | 2013 | |
|--|------------|------------------|---------------------------------|-----------|--|-----------|--|-----------|--|--|
| Funds Available | | Mexican pesos | | | Foreign currency | Total | | | Total | |
| Cash Deposits in banks Remittance Immediate collection documents Foreign currency sale 24 and 48 hours | (1) | \$ | 51 311 - 1 - 363 | \$ | 48 5,331 4 5 (10,067) (4,679) | \$ | 99 5,642 4 6 (10,067) (4,316) | \$ | 75 7,346 34 2 (8,913) (1,456) | |
| Restricted funds available: Foreign currency purchase 24 and 48 hours Regulatory monetary deposits | (1) (2) | | - 229 229 | | 20,235 | | 20,235 229 20,464 | | 13,772 100 13,872 | |
| Total net | | <u>\$</u> | 592 | <u>\$</u> | 15,556 | <u>\$</u> | 16,148 | <u>\$</u> | 12,416 | |

(1) This item refers to currency purchase-sale transactions to be settled in 24 or 48 hours and which are considered as restricted until their settlement date. At December 31, 2014 and 2013, balances denominated in foreign currency (in millions of each currency) and the equivalent amounts in Mexican pesos are comprised as follows:

| | | 2014 | | | | | | | |
|---|--------------|----------|-------|----|--------------|-----------|---------------|--------------|----------|
| | Dollars | | Euros | Po | und sterling | | Others | | Total |
| Total funds available- Purchase of foreign exchange receivable in 24 and 48 hours (Mexican pesos) | \$ 19,154 | \$ | 770 | \$ | 168 | \$ | 143 | \$ | 20,235 |
| Sale of foreign exchange to delivered in 24 and 48 hours (Mexican pesos) | (9,089) | <u></u> | (646) | | (176) | | <u>(156</u>) | | (10,067) |
| Total included in funds available (Mexican pesos) | \$ 10,065 | <u>s</u> | 124 | \$ | (8) | <u>\$</u> | (13) | <u>\$</u> | 10,168 |

The exchange rate as of December 31, 2014 was \$14.7414, \$17.8385 and \$22.9847 Mexican pesos per the U.S. dollar, Euro and Pound sterling, respectively.

| | | | | | 2013 | | | , <u>.</u> |
|--|--------------|-----------|---------------|-----------|---------------|-----------|--------|----------------|
| | Dollars | | Euros | P | ound sterling | (| Others | Total |
| Total funds available- | | | | | | | | |
| Purchase of foreign exchange receivable in 24 and 48 hours (Mexican pesos) | \$ 11,764 | \$ | 1,131 | \$ | 863 | \$ | 14 | \$ 13,772 |
| Sale of foreign exchange to delivered in 24 and 48 hours (Mexican pesos) | (7,234) | | <u>(773</u>) | | (863) | | (43) | (8,913) |
| Total in funds available (Mexican pesos) | \$ 4,530 | <u>\$</u> | 358 | <u>\$</u> | | <u>\$</u> | (29) | \$ 4,859 |

The exchange rate as of December 31, 2013 was \$13.0843, \$18.0301 and \$21.6689 Mexican pesos per the U.S. dollar, Euro and Pound sterling, respectively.

In accordance with the monetary policy established by the Central Bank and in order to regulate its money market liquidity, the Institution must maintain minimum deposits for indefinite periods, which accrue interest at the average bank rate. At December 31, 2014 and 2013, these deposits amounted to \$229 and \$100, respectively. Interest income from these deposits is payable every 28 days by applying the rate established by the Central Bank's regulations.

5. Margin accounts

As of December 31, 2014 and 2013, the margin account is as follows:

| | 2014 | | 2013 |
|---|------|-----------------------|------------------|
| Collaterals delivered as security Valuation of futures | .▼ | 650 (<u>129</u>) | \$ 652 24 |
| | \$ | <u>521</u> | \$ <u>676</u> |

As of December 31, 2014 and 2013, margin accounts for cash collateral submitted in organized operating markets are remained with Scotiabank Inverlat, S.A. for \$152 and \$404, Banco Santander México, S.A., for \$84 and \$45, Bancomer BBVA, S.A., for \$410 and \$181, Lek Securities for \$0 and \$22, and RJO Brien \$4 and \$0, respectively.

Security deposits cover rate futures operations, CPI futures, dollar futures, and national currency and other futures options.

6. Investment in securities

Trading securities - As of December 31, 2014 and 2013, trading securities were as follows:

| · | 2014 | | | | | | 2013 | | | | |
|---|-----------|------------------|----|---------------------|-----------|-----------|-------------------------------------|-----------|---------------------|----|-------|
| | | Acquisition cost | | Interest Accrued | | Inci | rease (decrease) le to valuation | | Total | | Total |
| Debt instruments: | | | | | | | | | | | |
| Government securities | | | | | | • | | Φ. | <i>i</i> 10 | \$ | 881 |
| Federal Government Development Bonds (BONDS) | \$ | 418 | \$ | - | | \$ | - (0) | \$ | 418 | Ф | 131 |
| Bonds M, M0 and M7 | | 137 | | • | | | (2) | | 135 | | 131 |
| Federal Government Development Bonds in Udis | | | | | | | | | 41 | | 90 |
| (UDIBONDS) | | 71 | | - | | | - | | . 71 | | 80 |
| Saving Protection Bonds (BPAT's) | | 503 | | | 3 | | (1) | | 505 | | 749 |
| United Mexican States Bonds (UMS) | | 127 | | | 1 | | (1) | | 127 | | 482 |
| Private securities- | | | | | | | | | | | 4.740 |
| Marketable certificates | | 5,353 | | | 38 | | (53) | | 5,338 | | 4,549 |
| Commercial Paper | | 82 | | - | | | - | | 82 | | 74 |
| Foreign Station Titles | | 53 | | - | | | (8) | | 45 | | 403 |
| Private bank issued securities - | | | | | | | | | | | 0.55 |
| Promissory Note With Yield Payable at Maturity (PRLV) | , | - | | - | | | - | | - | | 853 |
| Marketable Certificates | | 322 | | | 2 | | (6) | | 318 | | 1,002 |
| Certificates of Deposit (CEDES) | | 990 | | | 1 | | (1) | | 990 | | 468 |
| Capital market instruments- | | | | | | | | • | • | | |
| Mutual funds | | 34 | | - | | | 2 | | 36 | | • |
| Value date transactions- | | | | | | | | | | | |
| Government securities - | | | | | | | <i>(</i> 4) | | (455) | | |
| Bonds M, M0 and M7 | | (456) | | - | | | (1) | | (457) | | • |
| Federal Government Development Bonds in Udis | | | | | | | | | (1 0 =) | | |
| (UDIBONDS) | | (187) | | - | | | - | | (187) | | - |
| Private bank issued securities - | | | | | | | • | | | | (100) |
| Traded Bank Certificates | | - | | = | | | - | | - | | (180) |
| Capital market instruments- | | | • | | | | | | | | 2.5 |
| Mutual funds | | | _ | • | | - | | | | | 35 |
| Total trading securities | <u>\$</u> | 7,447 | \$ | | <u>45</u> | <u>\$</u> | (71) | <u>\$</u> | 7,421 | \$ | 9,527 |

Restricted trading securities -

At December 31, 2014 and 2013, the securities under repurchase agreement are as follows:

| | 2014 | | 2013 |
|--|---------------------------|----------|--------------------------------|
| Government securities - Federal Government Development Bonds (BONDS) Bonds M, M0 and M7 | \$ - | \$ | 614 74 |
| Federal Government Development Bonds in Udis (UDIBONDS) Saving Protection Bonds (BPAT's) United Mexican States Bonds (UMS) | 10 12 ² | 7 | 79 7 <u>482</u> 1,256 |
| Subtotal Private securities- Marketable Certificates Commercial Paper Subtotal | 5,29 8 5,37 | 2 2 | 4,085 74 4,159 |
| Private bank issued securities Marketable Certificates Certificates of Deposit (CEDES) Subtotal | 15 99 1,14 | <u> </u> | 308 468 776 |
| Total | \$ 6,65 | <u> </u> | 6,191 |

This position is considered restricted within trading securities.

As of December 31, 2014, positions greater than 5% of the Institution's net capital in debt securities with a sole issuer (other than government securities) are as follows:

| Issuer | Maturity date | % Rate | Rest | Restated value | |
|---------------|---------------|--------|------|----------------|--|
| PE&OLES 10D | 12/08/2015 | 1.81% | \$ | 284 | |
| SGMEX 13D | 16/05/2016 | 0.95% | | 295 | |
| SGMEX9112-2 | 11/10/2017 | 4.18% | | 492 | |
| PEMEX9514U | 15/01/2026 | 3.34% | | 274 | |
| CDVITOT9514U | 21/07/2042 | 2.21% | | 310 | |
| PEMEX 10-2 | 27/01/2020 | 5.73% | | 311 | |
| PEMEX 11-3 | 02/02/2015 | 2.48% | | 185 | |
| TFOVIS9514-2U | 27/03/2044 | 2.14% | | 335 | |
| TFOVIS 14U | 27/12/2043 | 1.93% | | 722 | |
| TFOVIS9514-3U | 27/09/2044 | 2.80% | | 779 | |
| PEMEX9513-2 | 12/09/2024 | 7.06% | | 848 | |
| BACOMER 22224 | 26/05/2022 | 5.00% | | 474 | |
| BACOMER 21145 | 02/04/2021 | 3.56% | | 516 | |
| Total | | | \$ | 5,825 | |

7. Repurchase agreements

As of December 31, 2014 and 2013, repurchase agreements were as follows:

When the Institution acts as purchaser:

| | 2014 | | | | | | | |
|--|------|-------------------------|------------------|-------------------------|----------|-------------------------|--|--|
| | | archase ements | C | ollateral | Net as | sset position | | |
| Government securities- Federal Government Development Bonds (BONDS) Saving Protection Bonds (BPAT's) Subtotal | \$ | 1,064 2,401 3,465 | \$ | (133) | \$ | 931 2,401 3,332 | | |
| Private bank issued securities- Certificates of Deposit (CEDES) Marketable Certificates Subtotal | | 60 9 69 | | (60) (9) (69) | | - | | |
| Private securities- Marketable Certificates Subtotal | | 314 314 | | (314) | | - | | |
| Total | \$ | 3,848 | \$ | (516) | \$ | 3,332 | | |
| | | 2013 | | | | | | |
| | | urchase eements | (| Collateral | Net a | sset position | | |
| Government securities- Federal Government Development Bonds (BONDS) Subtotal | \$ | 61 61 | \$ | (28) (28) | \$ | 33 33 | | |
| Private bank issued securities- Certificates of Deposit (CEDES) Subtotal | | 186 186 | V ach Lie | (186) (186) | | - | | |
| Private securities- Marketable Certificates Subtotal | | 145 145 | | (145) (145) | \$ | | | |
| Total | \$ | 392 | <u>s</u> | (359) | <u>p</u> | <u> </u> | | |
| When the Institution acts as seller: | | | | | | | | |
| | | | Cash | 2014 to be delivered | Cash | 2013 to be delivered | | |
| Government securities- Federal Government Development Bo Bonds M, M0 and M7 Federal Government Development Bo (UDIBONDS) | | | \$ | 10 | \$ | 614 74 79 | | |
| Saving Protection Bonds (BPAT's) United Mexican States Bonds (UMS) Subtotal | | | | 127 137 | | 7 482 1,256 | | |

| | 2014 Cash to be delivered | 2013 Cash to be delivered |
|--|------------------------------|-----------------------------|
| Private securities- Marketable Certificates Commercial Paper Subtotal | 5,280 82 5,362 | 4,117 <u>74</u> 4,191 |
| Private bank issued securities- Certificates of Deposit (CEDES) Marketable Bank Certificates Subtotal | 990 154 1,144 | 472 310 782 |
| Total | <u>\$ 6,643</u> | \$ 6,229 |

For the years ended December 31, 2014 and 2013, accrued interest on sale agreements are \$155 and \$101, respectively and the accrued interest expenses on purchase agreements are \$179 and \$322, respectively.

As of December 31, 2014, the repurchase transactions performed by the Institution, acting as seller, were agreed at terms ranging between 2 to 11 days and 5 to 20 days, respectively.

8. Derivative financial instrument transaction

As of December 31, 2014 and 2013, the position for transactions with financial derivatives is as follows:

| | 20 | 14 | 2013 | | | | |
|---|--------------------------------------|-----------------------|--------------------------------------|-----------------------|--|--|--|
| | Nominal amount of the purchase | Asset position net | Nominal amount of the purchase | Asset position net | | | |
| Futures- Foreign currency futures Futures indexes Futures securities | \$ 7,234 - 50 | \$ - - - | \$ 9,059 24 | \$ - - - | | | |
| Forwards- Foreign currency forwards Forwards indexes | 102,335 4 | 1,315 | 29,627 - | 336 | | | |
| Options- Foreign currency options Options rates Options indexes | 51 49 | 270 83 | 6 33 5 | 4 48 4 | | | |
| Swaps- Interest rate swaps (IRS) | 6,039 | 221 | 4,367 | 148 | | | |
| Total position | <u>\$ 115,762</u> | <u>\$ 1,889</u> | <u>\$ 43,121</u> | <u>\$ 540</u> | | | |

| 2014 | | | 2013 | | | | | |
|---|-----------------------------|------------------------|-----------------------------|------------------------|--|--|--|--|
| Liability position | Nominal amount of the sales | Liability position net | Nominal amount of the sales | Liability position net | | | | |
| Futures- Foreign currency futures Futures indexes | \$ 5,050 330 | \$ - - | \$ 293 - | \$ - - | | | | |
| Forwards- Foreign currency forwards Forwards Indexes Options- | 115,641 4 | 742 - | 44,553 26 | 279 1 | | | | |
| Foreign currency options Options indexes Options rates | 60 - 71 | · 151 - 96 | 6 3 22 | 5 2 43 | | | | |
| Swaps- Rates swaps Total position | 6,209 \$ 127,365 | 391 \$ 1,380 | <u> </u> | 305 \$ 635 | | | | |

For the years ended December 31, 2014 and 2013, the valuation effect of the trading derivative instruments is reflected in the statements of income under "Intermediation result" (See note 29).

Derivatives and the underlying assets are as follows:

| Futures | Forwards | Options | Swaps | Notes |
|------------|---|--|---|--------------------|
| IPC USD | FX-USD FX-EUR EQ-IPC EQ-Acciones | ORG MXP IPC OTC MXP IPC OTC USD/MXN OTC EUR/MXN IRD CF | IRS-TIIE 28 IRS-LIBOR 1M CCSWAP- TIIE LIB CCSWAP Fija-Fija USD/MX | USD/MXN EUR/MXN |

The guarantees and/or collateral received and delivered for the derivative financing transactions as of December 31, 2014 and 2013, are comprised as follows:

| | | Received | | |
|---|--------------------|------------|-----------------|---------------|
| Heading | Type of collateral | Market | 2014 | 2013 |
| Collaterals sold or pledge in guarantee | Securities | OTC | \$ | \$ 1 |
| Sundry creditors and other accounts payable | Cash | OTC | <u>\$ 1,288</u> | <u>\$ 495</u> |
| | | Delivered | | |
| Heading | Type of collateral | Market | 2014 | 2013 |
| | | Recognized | | |
| Margin accounts | Cash | markets | <u>\$ 650</u> | <u>\$ 652</u> |
| Other receivables | Securities | OTC | <u>\$879</u> | <u>\$ 470</u> |

Upon executing transactions with "Over the counter" (OTC) derivatives, the Institution agrees to deliver and/or receive collateral, to cover any exposure to market risk and the credit risk of such transactions. Such collateral is contractually agreed to with each of the counterparties.

As of December 31, 2014 and 2013, there are no restricted securities delivered as security for derivative transactions.

Management of derivative financial instrument usage policies

The policies of the Institution allow the use of derivatives for hedging and/or trading purposes. The main objectives of these products are covering risks and maximizing profitability.

The instruments used are: forwards, futures, options, interest rate swaps and currency swaps.

The trading markets are listed and OTC markets and the eligible counterparties may be domestic entities that comply with the 31 requirements established by the Central Bank.

The appointment of calculation agents is established in the legal documentation executed with the counterparties. The prices published by price suppliers are used to value derivative instruments in organized markets and are based on the prices generated in derivative markets. OTC derivatives are valued using prices calculated by the derivatives system, using the risk factor information published by the price supplier.

The main terms or conditions of the contracts are based on those of the International Swaps and Derivatives Association, Inc. (ISDA) or the local outline agreement, which is based on the guidelines provided by the ISDA. The specific policies regarding margins, collateral, and lines of credit are detailed in the Derivatives Manual and any changes thereto must be approved by the Risk Committee.

Authorization levels and processes

Per internal regulations, all derivative products or services associated to derivative products traded by the Institution are approved by the Risk Committee. Any amendments or additions to the original authorization of products or services must also be approved by the Risk Committee.

Risk Committee

The Risk Committee includes members from all areas that are involved in the operation of the product or service depending on its nature and which are responsible for accounting, legal instruments, tax treatment, risk assessment, etc.

Independent reviews

The Institution is subject to the supervision and oversight of the Commission and the Central Bank, which are exercised through follow-up processes, inspection visits, information and documentation requirements and submission of reports. Similarly, internal and external auditors perform periodic reviews.

Generic description of valuation techniques

- 1. For trading purposes:
 - Organized markets- The valuation is made using the closing price of the respective market and the prices are provided by a price vendor.
 - "Over The Counter" markets (OTC): OTC derivatives executed with customers are valued by the derivatives system using standard methodologies for the various instruments. The information for the valuation is provided by the price vendor.

The valuation of OTC derivatives that are held with brokers and used to cover those made with customers, are made by the entity designated as the calculation agent for ISDA contract.

The Institution values all of its positions and records the value obtained in conformity with the respective accounting criteria.

2. Reference variables:

The most relevant reference variables are exchange rates, interest rates, shares, baskets and share indexes.

3. Valuation frequency:

Derivative financial instruments for trading purposes are valued daily.

Management of internal and external liquidity sources that may be used for requirements related to financial instruments

Resources are obtained through the Treasury.

Changes in the exposure to identified risks, contingencies, and known or expected events of derivative financial instruments

In relation to financial instruments for trading at December 31, 2014 and 2013, the Institution has no situation or event, such as changes in the value of the underlying asset or reference variables, implying that the use of instruments derivatives differ from those that were originally conceived, that could significantly modify their plan and require the Issuer to assume new obligations, commitments or changes in your cash flow so that affected their liquidity (margin calls), or contingencies and known or anticipated by Management of the Institution event that may affect future reports.

The amount of margin calls made during 2014 and 2013 was necessary to cover contributions in both the organized and the required collateral contracts markets.

At December 31, 2014 and 2013, except as mentioned in the previous paragraph, there is no evidence of deterioration in credit risk (counterparty) that requires modifying the carrying amount of financial assets from the rights set forth in the instruments financial derivatives.

Impairment of financial derivatives -

At December 31, 2014 and 2013, there is no indication of impairment in credit risk (counterparty) that requires modifying the carrying amount of financial assets from the rights in derivative financial instruments.

Sensitivity analysis -

Identification of risks - The sensitivity of derivative financial instruments is calculated in accordance with the market value variance according to certain variances in the base scenario. Based on the variances, there are different sensitivities.

The risk factors that may generate losses on transactions with derivative financial instruments due to changes in market conditions are interest rate, exchange rate, and changes in share indexes. A sensitivity analysis shows that the consumption in these risks is not relevant.

The sensitivity is assessed using the effect of variances in risk factors on the market value of the positions in effect at a certain date; such position considers the derivatives with customers and the hedging transactions in spot markets and with OTC derivatives with financial intermediaries, i.e., the net position in terms of delta.

0 1/1 1/

The following chart shows the total sensitivity consumption as of December 31, 2014 (unaudited):

| (all factors) |
|---------------|
| (0.298) |
| (0.596) |
| |

Stress Test -

- Scenario one: In this scenario, the risk factors move as follows:
 - The FX risk factors are multiplied by 1.10, i.e., they change 10%.
 - The EQ risk factors are multiplied by 1.20, i.e., they change 20%.
- Scenario two: In this scenario, the risk factors move as follows:
 - The FX risk factors are multiplied by 1.20, i.e., they change 20%.
 - The EQ risk factors are multiplied by 1.40, i.e., they change 40%.

As of December 31, 2014 the results for these scenarios are as follows and show the impact on results if they occurred (unaudited):

| Risk profile | Stress test (all factors) |
|--------------|---------------------------|
| Scenario one | <u>\$ (2.9)</u> |
| Scenario two | <u>\$ (5.9)</u> |

9. Loan portfolio

As of December 31, 2014 and 2013, the performing portfolio and non-performing loan portfolio granted by type of currency are as follows:

| | | Performing | No | n-performing | | Total |
|------------------------------------|----------|--------------|----------|---------------|----------|--------------|
| Mexican pesos: | | | | | | |
| Commercial loans - | | 0.014 | dt. | | \$ | 3,014 |
| Commercial with credit enhancement | \$ | 3,014 | \$ | - | Þ | 3,014 888 |
| Loans to financial institutions | | 888 | | - | | 000 |
| Housing loans- | | 1.61 | | e | - | 167 |
| Housing loans | | 161 | | (|) | 107 |
| U.S. dollars converted to Mexican | | | | | | |
| pesos: | | | | | | |
| Commercial loans - | | | | | . | 0.071 |
| Commercial with credit enhancement | | 3,968 | | | <u> </u> | 3,971 |
| Total | \$ | 8,031 | \$ | Ç | \$ | 8,040 |
| Total | <u>n</u> | 0,0.51 | <i></i> | | <u></u> | |
| | | | | 2013 | | PR 4 7 |
| | | Performing | N | on-performing | | Total |
| Mexican pesos: | | | | | | |
| Commercial loans - | Φ | 1.554 | 6 | 1: | 5 \$ | 1,569 |
| Commercial with credit enhancement | \$ | 1,554 396 | \$ | 1. | у ф | 396 |
| Loans to financial institutions | | 396 34 | | | | 34 |
| Government entities | | 34 | | - | | 51 |
| Housing loans- | | 948 | | | i | 949 |
| Housing loans | | 340 | | | | |
| U.S. dollars converted to Mexican | | | | | | |
| pesos: | | | | | | |
| Commercial loans - | | | | | | |
| Commercial with credit enhancement | | 1,247 | | | 8 | 1,255 |
| Loans to financial institutions | | 131 | | - | | 131 |
| Total | \$ | 4.310 | \$ | 2 | 4 \$ | 4,334 |
| 1 Otal | <u></u> | | | ··· | | |

The Institution grants loans offered by the U.S. Ex-Im Bank, as follows:

Definition of Ex-Im Bank - "The Export-Import Bank of the United States", is the U.S. export loan agency. Its mission is to provide financing for the export of U.S. goods and services to international markets.

- a) For long-term loans it receives 100% of the Ex-Im Bank, which is documented in an outline agreement.
- b) For short-term loans with revolving lines of credit guaranteed with loan insurance policies issued by the Ex-Im Bank to the Institution, the policies cover between 90 and 98% of e the loan amount.

In the event of default of a loan guaranteed or insured by the Ex-Im Bank, the Institution will claim the settlement and subrogate the collection rights to such bank, which continues collections efforts on the loans.

At December 31, 2014 and 2013, the portfolio with third participation administered by the Institution. Balances denominated in foreign currency are as follows:

| | 2014 | 2013 |
|---------------------------|--------------|---------------|
| Short-term Medium-term | \$ 186 16 | \$ 214 42 |
| | \$ 202 | <u>\$ 256</u> |

Risk diversification -

As of December 31, 2014, the Institution had the following credit risk, in compliance with the general rules for the diversification of risks in the conduct of active and passive transactions:

- The Institution maintains no loans to debtors or groups of persons representing a common risk and whose individual value is greater than 10% of basic capital.
- The Institution maintains one loan with debtor whose values amount to \$365, which represent 13% of basic capital.
- The amount of credit extended to the three largest borrowers is \$969 and represent 33% of basic capital of the Institution.

Loans to related parties - As of December 31, 2014 and 2013, the loan amounts delivered to related parties in accordance with Article 73 of the Law on Credit Institutions is \$22 for both years, which were approved by the Board of Directors.

Policy and methods used to identify distressed commercial loans - Commercial loans are identified as distressed in regard to the individual portfolio rating, by considering quantitative elements when they are unsatisfactory and there are significant weaknesses in cash flow, liquidity, leverage, and/or profitability that may jeopardize the client's ability to continue as a going concern or when it has stopped operating. In general, distressed loans refer to borrowers whose portfolio rating is "D" or "E".

Policy and procedures to identify credit risk concentration - Concentration risk is an essential element of risk management. The Institution continuously monitors the degree of concentration of credit risk portfolios by economic group.

Credit lines unused by customers - As of December 31, 2014 and 2013, unused credit lines authorized to customers for \$1,159 and \$1,281, respectively.

As of December 31, 2014 y 2013, aging of non-performing portfolio is as follows:

| | 201 | 14 | | 2013 |
|----------------------------------|-----|--------|-----|----------|
| From 90 to 179 days | \$ | 4 | -\$ | 1 |
| From 180 to 365 days Over 365 | | 4 1 | | 10 13 |
| 0101 303 | \$ | 9 | \$ | 24 |

10. Allowance for loan losses

As of December 31, 2014 and 2013, the allowance for loan losses was \$112 and \$64, respectively, and is assigned as follows:

| 2014 | | Performing portfolio | I | Non-performing portfolio | | Assigned allowance |
|---|-----------|----------------------|-----------|-----------------------------|-----------|--------------------|
| Commercial loans Commercial with credit enhancement Loans to financial institutions | \$ | 6,982 888 | \$ | 3 | \$ | 103 6 |
| Housing loans Housing loans | | 161 | | 6 | | 3 |
| Total portfolio | <u>\$</u> | 8,031 | <u>\$</u> | 9 | <u>\$</u> | 112 |
| 2013 | | Performing portfolio | 1 | Non-performing portfolio | | Assigned allowance |
| Commercial loans- Commercial with credit enhancement Loans to financial institutions Government entities | \$ | 2,801 527 34 | \$ | 23 | \$ | 48 5 3 |
| Housing loans Housing loans | | 948 | | 1 | | 8 |
| Total portfolio | <u>\$</u> | 4,310 | <u>\$</u> | 24 | <u>\$</u> | 64 |

As of December 31, 2014 and 2013, the Institution maintained an allowance for loan losses equivalent to 1,244% and 267%, of the non-performing portfolio, respectively.

The allowance for loan losses resulting from the loan portfolio classification with responsibilities as of December 31, 2014 and 2013, reported by the Institution, is as follows:

| | 2 | 2014 | | | | 2013 | |
|-------------------------|--|-----------|-----------------------|-----------|--|-----------|------------------------------|
| Degree of risk | fication of the io by degree of risk | | of allowance orded | | ication of the o by degree of risk | Amot | int of allowance recorded |
| A-1 | \$ 4,078 | \$ | 18 | \$ | 2,613 | \$ | 13 |
| A-2 | 3,356 | | 43 | | 1,584 | | 18 |
| B-1 | 1,616 | | 26 | | 954 | | 15 |
| B-2 | 133 | | 3 | | 85 | | 2 |
| B-3 | 338 | | 11 | | 159 | | 6 |
| C-1 | 87 | | 6 | | 66 | | 5 |
| C-2 | 13 | | 2 | | 9 | | 1 |
| D | 1 | | - | | 10 | | 4 |
| Ë | 3 | | 3 | | - | | |
| Base rating portfolio | 9,625 | <u>\$</u> | 112 | | 5,480 | <u>\$</u> | 64 |
| Less - Letter of credit | (1,585) | | | | (1,146) | | |
| Loan portfolio, net | \$ 8,040 | | | <u>\$</u> | 4,334 | | |

The portfolio classified with "D" and "E" risk is identified as a distressed portfolio.

Below is the activity of the allowances for loan losses for the years ended December 31, 2014 and 2013:

| | 2 | 2014 | 2013 | | |
|--|----|----------|-----------|-----------------|--|
| Opening balances Additions charged to results Effect due to adoption of new methodology commercial | \$ | 64 48 | \$ | 84 38 135 | |
| portfolio Exchange result Applications | | 4 (4) | | (1) (192) | |
| Closing balances | \$ | 112 | <u>\$</u> | 64 | |

11. Other receivables, net

As of December 31, 2014 and 2013, the other receivables, are as follows:

| • | | 2014 | 2013 | |
|--|----|---------------------------------------|----------|---------------------------------------|
| Debtors due to liquidation of operations of money market Debtors by foreign exchange transactions in 24 or 48 hours Debtors of operation Intercompany administrative services Employee loans and other debits Collateral delivered for the derivative financing transactions Other debtors | \$ | 731 10,223 519 1 9 879 | \$ | 173 8,997 440 1 18 470 |
| Allowance for doubtful accounts Total | \$ | 12,381 (184) 12,197 | <u> </u> | 10,113 (179) 9,934 |

12. Furniture and fixtures, net

As of December 31, 2014 and 2013, furniture and fixtures are as follows:

| | | 2014 | | 2013 |
|--|-----------|-----------------------------|-----------|-----------------------------|
| Office furniture and equipment Computers and communications equipment Vehicles | \$ | 78 60 <u>8</u> 146 | \$ | 68 96 <u>8</u> 172 |
| Less- Accumulated depreciation | | (60) | | (92) |
| Total, furniture and fixtures (net) | <u>\$</u> | 86 | <u>\$</u> | 80 |

The annual depreciation and amortization rates were as follows:

| | Percentage |
|--|------------|
| Computers and communications equipment | 33% |
| Vehicles | 25% |
| Office furniture and equipment | 10% |

For the years ended at December 31, 2014 and 2013, depreciation expense amounted \$24 and \$28, respectively.

13. Other assets

As of December 31, 2014 and 2013, goodwill and other assets were as follows:

| | 2014 | | | 2013 |
|---|------|--------------|---------|-------|
| Goodwill: | | | de | 405 |
| Tempus | \$ | 407 | \$ | 407 |
| Monex Europe LTD. | | 326 | | 326 |
| Conversion effect | | 129 | | 51 |
| 001101203. 01200 | | 862 | | 784 |
| Deferred charges, prepayments and intangible: | | | | |
| Other intangible assets arising from the acquisition of | | | | |
| Tempus (1) | | 186 | | 165 |
| Other intangible assets arising in the acquisition of Monex | | | | |
| Europe (1) | | 682 | | 643 |
| Adjustments and improvements | | 209 | | 198 |
| Software | | 25 | | - |
| Prepayments | | 57 | | 159 |
| Investment projects | _ | | | 11 |
| Other deferred charges | _ | | | 6 |
| Office defeated charges | | 1,159 | | 1,182 |
| T | | (110) | | (61) |
| Less - accumulated amortization | | 1,049 | | 1,121 |
| | | 1,0 12 | | -, |
| Other assets: | | 6 | | 20 |
| Operational deposit | | | ** **** | |
| | \$ | <u>1,917</u> | \$ | 1,925 |

During the year 2014, the Institution's management identified that the goodwill generated on the acquisition of Monex Europe was underestimated at source, and reclassified the account receivable to the goodwill. Such account receivable was a guaranty deposited in an escrow account for the future payment (May, 2015) to the former shareholders', which, according with the original projections, should be recovered by Monex. The reclassification was made retrospectively.

(1) At December 31, 2014 and 2013, the Institution has identified intangible assets acquired separately from goodwill from the acquisition of Tempus and Monex Europe, as follows:

| | Te | mpus | Mon | ex Europe | 2 | 2014 | | 2013 |
|--|----|---------------------|-----|------------------------|----|-------------------------|---------|-------------------------|
| Licenses Sales force | \$ | 71 42 | \$ | - 67 | \$ | 71 109 | \$ | 71 109 |
| Operating agreements with banks Software No compete agreements Total | | 56 7 - 176 | | 401 6 161 635 | | 457 13 161 811 | <u></u> | 457 13 161 811 |
| Amortization | | (5) | | (40) | | (45) | | - |
| Conversion effect | | 10 | | 47 | | 57 | | (4) |
| Total intangible assets | \$ | <u> 181</u> | \$ | 642 | \$ | 823 | \$ | _807 |

14. Foreign currency position

As of December 31, 2014 and 2013, foreign currency assets and liabilities of the Institution were as follows:

| , | | Millions of | US Dollars | s | | Millie | ous of E | uros | | | currencies in | ther millions of | U.S. dollars |
|--|-------------|-------------|------------|---------|------------|--------|---------------------|----------|-------------|-----|---------------|---------------------|--------------|
| | | 2014 | | 2013 | | 2014 | | 2013 | 3 | : | 2014 | 2 | 2013 |
| Funds available | USD | 966 | USD | 678 | ϵ | 19 | € | } | 23 | USD | 66 | USD | 49 |
| Margin accounts | | 3 | | 4 | | - | | - | | | - | • | - |
| Investment in securities | | 63 | | 85 | | - | | - | | | - | • | - |
| Derivative (assets not offset) | | 1,572 | | 3,134 | | 31 | 1 | | 65 | | 27 | | 291 |
| Loan portfolio | | 265 | | 104 | | - | | - | | | - | | - |
| Other receivables | | 115 | | 67 | | - | | - | | | 34 | | 143 |
| Furniture and fixtures | | _ | | _ | | - | | - | | | 1 | | 1 |
| Investments in equity | | _ | | 10 | | - | | - | | | - | | (10) |
| Deferred taxes | | _ | | (4) | | - | | - | | | - . | | - |
| | | 48 | | 49 | | - | | - | | | 70 | | 69 |
| Other assets | | (463) | | (158) | | (13 | 1) | | (9) | | (6) | | (6) |
| Deposits | | (13) | | (150) | | | -, | - | ` ' | | - | | - |
| Bank and other loans | | (60) | | (96) | | C | 2) | | (2) | | - | | - |
| Creditors under sale and repurchase agreements | | | | (3,738) | | (38 | | | (65) | | (2) | | (279) |
| Derivative, (liability not offset) | | (2,874) | | (3,738) | | (2 | | | (13) | | (91) | | (172) |
| Sundry creditors and other payables | | (98) | | | | | 2) | _ | (10) | | | | . ` ´ |
| Deferred credits and prepayments | | (1) | | (1) | | - | | _ | | | _ | , | |
| Collateral sold or pledged | | (1) | | (2) | | | | | | | | | |
| Asset (liability) position | USD | (478) | USD | 44 | € | (3 | <u>3</u>) <u>(</u> | <u> </u> | (1) | USD | 99 | <u>USD</u> | _86 |
| Mexican peso equivalent | \$ | (7,046) | \$ | 576 | € | (54 | 4) § | 8 | (18) | \$ | 1,459 | \$ | 1,128 |

As of December 31, 2014 and 2013, the "Fix" (48-hour) exchange rate submitted by the Central Bank and used was \$14.7414 and \$13.0843 per U.S. dollar, respectively.

As of December 31, 2014 and 2013, the "Euro" exchange rate used was \$17.8385 and \$18.0301 per Euro, respectively.

On February 23, 2015, the foreign currency position (unaudited) is similar to the position of the end of the year. The foreign exchange "Fix" at this date is \$15.0832 per U.S. dollar and \$17.0621 per Euro.

The Central Bank sets the ceilings for foreign currency liabilities and the liquidity ratio that the Institution obtains directly or through its foreign agencies, branches or affiliates, which must be determined daily for such liabilities to enable the Institution to structure their contingency plans and promote longer term funding within a reasonable time frame.

The Institution performs a large number of foreign currency transactions mainly in U.S. dollar, Euro, Sterling pound, Canadian dollar, Japanese Yen and other currencies. Given that the parities of other currencies against the Mexican peso are linked to the U.S. dollar, the overall foreign currency position is consolidated into U.S. dollars at each month-end closing.

15. Deposits

As of December 31, 2014 and 2013, deposits were as follows:

| | 2014 | 2013 |
|---|------------------|--------------------------|
| Demand deposits | \$ 7,985 | \$ 6,410 |
| Time deposits- General public | 5,483 | 3,994 |
| Money market: Deposit certificates | 656 | 695 |
| Promissory notes with interest payable at maturity (BMONEX) (1) | 280 6,419 | 3 <u>51</u> 5,040 |
| Debt securities Debt securities (Bonds) | 156 | 370 |
| Total deposits | \$ 14,560 | \$ 11,820 |

⁽¹⁾ Short-term maturities which generated interest at an average 2.91% and 6.6% rate, in 2014 and 2013, respectively.

16. Bank and other loans

As of December 31, 2014 and 2013, bank loans were as follows:

| | | 2014 | _ | 2013 | |
|--|----------------------|----------------------|---------------------|---------------|-----------------------|
| | Mexican pesos | Foreign currency | Rate | Total | Total |
| Demand deposits- "Call Money" received Total demand deposits | \$ 200 200 | <u> </u> | 2.95% | \$ 200 200 | \$ - |
| Short term- FIRA Clusters Digital loans Total short term | 8 398 - 406 | - 186 - 186 | 3.79% 3.03% - | 592 | 10 462 1 473 |
| Total interbank loans and other loans | <u>\$ 606</u> | <u>\$ 186</u> | | 792 | <u>473</u> |

Loans with Development Bank Institutions - Loans are granted by, Nacional Financiera, S.N.C. (NAFIN) and Fideicomiso of Central Bank (FIRA), which represent a direct obligation for the Institution with these entities. Accordingly, the Institution grants loans in Mexican pesos and U.S. dollars to their customers for financial support.

Lines of credit for discounts and loans, granted in Mexican pesos and U.S. dollars by the development funds mentioned above, operate under the authorizations of the internal risk units of the Institution. The financial conditions are set under fixed and variable rate programs, both in U.S. dollars and Mexican pesos, and the term is based on the specific program or transaction determined for each project.

17. Comparative maturities of principal assets and liabilities

The maturities of the significant assets and liabilities held as of December 31, 2014 were as follows:

| | 6 months | 6 months l year | | rom 1 year to 5 years | | Over 5 years | | Total |
|--|--------------|--------------------|----|--------------------------|-----------|-----------------|-----------|---------------|
| Assets: | | | _ | | | 222 | • | 1 < 1 40 |
| Funds available (1) | \$ 15,919 | \$ - | \$ | - | \$ | 229 | \$ | 16,148 |
| Margin accounts | 521 | - | | - , | | - | | 521 |
| Investment in securities | 7,438 | - | | - | | - | | 7,438 |
| Repurchase agreements | 3,332 | - | | - | | - | | 3,332 |
| Derivatives | 1,133 | 453 | | 183 | | 120 | | 1,889 |
| Loan portfolio (net) | 4,346 | 206 | | 2,006 | | 1,473 | | 8,03 1 |
| Other receivables (net) | 12,197 | | | | | | | 12,197 |
| Total assets | 44,886 | 659 | | 2,189 | | 1,822 | | 49,556 |
| Liabilities: | | | | | | | | 14.500 |
| Deposits | 14,560 | - | | - | | - | | 14,560 |
| Bank and loans | 784 | - | | 8 | | - | | 792 |
| Creditors under sale and repurchase agreements | 6,643 | - | | - | | - | | 6,643 |
| Derivatives | 816 | 127 | | 197 | | 240 | | 1,380 |
| Creditors from settlement of transactions | 20,362 | - | | - | | - | | 20,362 |
| Other accounts payables | 2,381 | | | | | 101 | | 2,4 <u>82</u> |
| Total liabilities | 45,546 | 127 | | 205 | | 341 | | 46,219 |
| Assets less liabilities | \$ (660) | \$ 532 | \$ | 1,984 | <u>\$</u> | 1,481 | <u>\$</u> | 3,337 |

⁽¹⁾ The heading of Funds available includes Monetary Regulation Deposits with Central Bank. Such deposits as of December 31, 2014 and 2013 are \$229 and \$100, respectively, and cannot be disposed of freely.

18. Related party transactions and balances

Transactions carried out among the companies that are related parties with respect to the Institution include, such as investments, deposits, rendering of services, etc., most of which generate income for one entity and an expense for another. Transactions and balances among consolidating companies were eliminated, while those of unconsolidated entities remain in effect.

As of December 31, 2014 and 2013, the receivable and payable accounts with related companies are as follow:

| | 2014 | 2013 |
|---|--|---|
| Asset- Funds available Repurchase agreements Other receivables Other assets | \$ 9,614 \$ 1,152 \$ 1,506 \$ 5 | \$ 2,898 \$ 393 \$ 1,122 \$ 5 |
| Liability- Deposits Resale agreements Derivatives Other payables accounts | \$ 162 \$ 5,490 \$ 32 \$ 11,116 | \$ 1,514 \$ 4,923 \$ 11 \$ 4,012 |

As of December 31, 2014 and 2013, the most significant transactions carried out by the Institution with related and affiliated companies (at face values) were as follows:

| | 2014 | 2013 |
|--|------------------------------|---------------------------|
| Income by- Interest Corporate services | \$ 154 \$ 19 | \$ 59 \$ 50 |
| Expenses by- Interest and commissions Corporate services Intermediation result | \$ 168 \$ 130 \$ 1,655 | \$ 268 \$ 60 \$ 117 |

Management considers that transactions with related parties were performed according to the terms that would be utilized with or between independent parties for comparable transactions.

19. Labor benefits

Under Mexican Labor Law, the Institution is liable for pensions, severance payments and seniority premiums to employees terminated under certain circumstances.

Each year, the Institution records the net periodic cost to create an obligation from seniority premiums pensions and severance payments as it accrues based on actuarial calculations prepared by independent actuaries, which are based on the projected unit credit method and the parameters established by the Commission. Therefore, the liability is being accrued which at present value will cover the obligation from benefits projected to the estimated retirement date of the Institution's employees.

As of December 31, 2014 and 2013, the Institution amortizes variances based on the seniority premiums plan, based on the average remaining years of service of the Institution's employees.

As of December 31, 2014 and 2013, balances and activity reflected in employee benefits, which include, seniority premiums and severance payments, were as follows:

| | 2014 | 2013 |
|---|------------------------|------------------------|
| Defined benefit obligation Plan assets Underfunded status | \$ 375 (140) 235 | \$ 270 (134) 136 |
| Unamortized: Unrecognized actuarial profits | (134) | (69) |
| Net projected liability | <u>\$ 101</u> | <u>\$ 67</u> |

As of December 31, 2014 and 2013, the net projected liabilities for severance payments at the end of the employment relationship for reasons other than restructuring are \$53 and \$50, respectively.

Net periodic cost consists of the following:

| | 20 | 14 | 2013 |
|--|----------|----------|----------------|
| Service cost for the year Financial cost and expected return on plan assets Amortization of transition liability, labor cost of past service | \$ | 26 9 | \$ 27 11 |
| and actuarial gain | | <u> </u> | 1 |
| Net cost | <u>s</u> | 35 | \$ 39 |

The economic assumptions used were as follows:

| | 2 | 2014 | 2013 |
|---|-----------|-----------------|------------------------|
| Discount rate | 7. | 09% | 8.18% |
| Expected rate of return of assets | 7. | 09% | 8.18% |
| Rate of wage increases | 4. | 00% | 4.00% |
| The changes in net projected obligations were as follows: | | | |
| | : | 2014 | 2013 |
| Opening balance (face value) Payment of benefits and fund conditions Provision for the year | \$ | 67 (1) 35 | \$ 77 (49) 39 |
| Net projected liability | <u>\$</u> | <u>101</u> | \$ 67 |

As of December 31, 2014 and 2013, the Institution had assets related to the defined benefit plan, were invested as follows:

| | | 2014 | | | 2013 | |
|--|----|----------------|------------------|----|----------------|-------------------|
| | A | mount | % | A | mount | % |
| Capital market Monkey market Repurchase market | \$ | 39 91 10 | 28% 65% 7% | \$ | 29 86 19 | 22% 64% 14% |
| Total | \$ | 140 | | \$ | 134 | |

As of December 31, 2013 and 2014, there is no fund created for severance payments at the end of the employment relationship for reasons other than restructuring.

Changes in the present value of the defined benefits obligation:

| | 2014 | 2013 |
|---|-----------------------------|-----------------------------|
| Present value of the defined benefits obligation as of January 1 Actual payment of benefits during the year Actuarial loss in defined benefit obligation Cost of the year | \$ 270 (14) 71 48 | \$ 280 (7) (49) 46 |
| Present value of the defined benefits obligation as of December 31, of each year | <u>\$ 375</u> | \$ 270 |
| The main items giving rise to a deferred PTU asset (liability) are: | | |
| | 2014 | 2013 |
| Deferred PTU asset: Provisions Labor benefits Gain on derivative financial instrument transaction Allowance for loan Total | \$ 18 11 - 5 34 | \$ 8 7 8 |
| Deferred PTU liability: Loss on derivative financial instrument transaction Others Total | (15) (3) (18) | (3) |
| Total asset | <u>\$16</u> | <u>\$</u> |

20. Creditors from settlements of transactions

As of December 31, 2014 and 2013, creditors from settlement of transactions are as follows:

| | | 2014 | 2013 |
|--|-----------|--------------------|--------------------------|
| Creditors from operations Creditors for settlement of transactions Creditors for settlement of transactions of derivatives | \$ | 20,249 95 18 | \$ 13,769 37 16 |
| Total | <u>\$</u> | 20,362 | \$ 13,822 |

21. Sundry creditors and other payables

As of December 31, 2014 and 2013, sundry creditors and other payables were as follows:

| | | 2014 | 2013 |
|--|--------------|--------------|--------------------|
| Employee retirement obligation provision Funds | \$ | 241 (140) | \$ 201 (134) |
| runds | | 101 | 67 |
| Suppliers | | 30 | 15 |
| Creditors from operations (1) | | 378 | 816 |
| Intercompany payables | | 6 | • |
| Payable commissions, bounds and other gratifications | | 140 | 114 |
| Collaterals received in derivatives | | 1,288 | 495 |
| Contingent liabilities | | - | 1 |
| Various taxes and social security contribution | | 35 | 29 |
| Taxes withheld | | 45 | 53 |
| Reclassification of creditors bank balances | | 30 | 182 |
| Others | , | 429 | 385 |
| | \$ | 2,482 | \$ 2,157 |

(1) Based on the internal accounting policy for the cancellation of unidentified customer deposits, whose aging equals or exceeds three years as of the deposit date, during 2014 the Institution canceled a balance of \$92 from the balance sheet account denominated "Sundry creditors and other accounts payable" against the account "Other operating income" in the statement of income.

22. Income taxes

The Institution is subject to ISR and through December 31, 2013, to ISR and IETU.

ISR - The rate was 30% in 2014 and 2013 and as a result of the new 2014 ISR Law (2014 Tax Law), the rate will continue at 30% in 2014 and thereafter.

IETU - IETU was eliminated as of 2014; therefore, up to December 31, 2014, this tax was incurred both on revenues and deductions and certain tax credits based on cash flows from each year. The respective rate was 17.5%.

Then, the principal tax reforms discussed in Note 1, are identified that affect the Institution:

Principal reforms to the Income Tax Law, Business Flat Tax Law, Cash Deposits Tax Law and Value Added Tax Law

a) Income tax

The definitive rate is left at 30%. The transitory provisions of the income tax law specifying tax rate reductions of 29% to 28%, from 2014 to 2015 were eliminated.

An additional income tax of 10% was established on dividends paid when they are distributed to individuals and residents abroad. The income tax is will be paid by withholding and is considered a final payment owed by the shareholder. In the case of foreign tax payers, the appropriate double taxation treaties may be applied. This tax will be applicable on the distribution of profits generated from 2014.

The tax deduction of payments to workers which are exempt revenues for them was limited to 47% or 53% subject to certain requirements. Furthermore, the deduction for contributions to pension and retirement funds was limited at the same percentages.

The Social Security fees paid by the employer are considered 100% nondeductible.

Special calculation of the PTU. The base is determined by subtracting the allowable deductions taxable income, without incorporating the PTU in the year paid or tax loss carryforwards.

For credit institutions, rules surrounding the deduction of general loss reserves were amended in order to converge with the rules of the Commission were amended. A transitional regime for profits generated in previous years, which limits the deduction to 2.5% of the average portfolio balance in subsequent years, is incorporated.

b) Business Flat Tax and Cash Deposits Tax

The Business Flat Tax Law and the Cash Deposits Tax Law are repealed.

c) Value-Added Tax ("IVA")

The IVA rate is standardized at the national level, therefore the rate in the border zone increased from 11% to 16%.

Regarding the accounting recognition of items included in the Tax Reform 2014 that are related to income taxes, CINIF issued Interpretation 20, "Accounting for Tax Reform 2014" with effect from December 2013.

As of December 31, 2014 and 2013, the current income tax is the greater of ISR and IETU up to 2014.

Reconciliation of the accounting tax result - The main items affecting the determination of the Institution's tax result were the annual adjustment for inflation, provisions, the difference between depreciation and accounting and tax depreciation and amortization, the difference between the accounting increase of the preventive credit risk estimate and the respective tax deduction, provisions created for the expenses of prior that were settled during the current year and the valuation of the financial derivatives instruments.

Tax loss carryforwards - As of December 31, 2014, the Institution does not have ISR tax loss carryforwards.

Deferred taxes - At December 31, 2014 and 2013, deferred taxes are composed as follows:

| | 2 | | 2013 | |
|--|----|----------------------------|-----------|---------------------|
| Deferred ISR asset: Provisions Allowance for loan losses Labor obligations Others Deferred ISR asset | \$ | 15 14 32 14 75 | \$ | 53 20 6 79 |
| Deferred ISR (liability): Prepaid expenses Others Deferred ISR liability | | - (9) (9) | | (9) (9) 20 |
| Deferred PTU asset | | <u>16</u> | | <u>ZŪ</u> |
| Net deferred taxes assets (liabilities) | \$ | 82 | <u>\$</u> | 90 |

The deferred tax is recorded in the statement of income or in the shareholders' equity in accordance input that origin it.

The reconciliation of the legal ISR and the effective rate of main entities of the Institution, expressed as a percentage of profit before ISR are:

| | 2014 | 2013 |
|---|----------------------------|-----------------------------------|
| Legal rate Valuation of investment securities Annual adjustment for inflation Non deductible Others | 30% (7%) 12% (5%) | 30% (1)% (5)% 1% (1)% |
| Effective tax rate | 30% | 24% |

Other tax issues:

As of December 31, 2014 and 2013, the Institution, as individual entity, has the following balances for significant tax measures:

| | 2014 | 2013 |
|-----------------------------|-----------------|----------|
| Contributed capital account | <u>\$ 2,270</u> | \$ 2,181 |
| Net tax income account | <u>\$ 2,496</u> | \$ 2,119 |

23. Stockholders' equity

As of December 31, 2014 and 2013, capital stock, at par value, was as follows:

| | Number (| Number of shares | | | |
|--------------------------------------|-----------|------------------|-----------------|-----------|-------|
| | 2014 | 2013 | 2014 | | 2013 |
| Fixed capital - Series "O" Shares | 1,524,573 | 1,524,573 | <u>\$ 1,525</u> | <u>\$</u> | 1,525 |
| Total | 1,524,573 | 1,524,573 | <u>\$ 1,525</u> | <u>\$</u> | 2,525 |

During Stockholders' Ordinary General Meetings held on April 28, 2014, the stockholders' resolved to increase the contribution reserve of \$54 charged to the account "retained earnings".

During Stockholders' Extraordinary General Meetings held on December 31, 2014, the stockholders' approved contributions for future capital increases of \$200.

During Stockholders' Extraordinary General Meetings held on January 14, May 6 and November 13, 2013, the stockholders' resolved to pay a cash dividend charged the account "Retained earnings" for \$94, \$263 and \$70, respectively.

During Stockholders' Ordinary General Meetings held on April 29, 2013, the stockholders resolved to increase the contribution reserve of \$84 charged to the account "retained earnings".

Foreign corporations that exercise functions of authority may not participate under any circumstances in the capital of the Institution. National financial entities cannot do either, including those which form part of the Institution, except when they act as institutional investors, pursuant to Article 19 of the law to regulate financials groups.

In cases where dividends are distributed prior to paying the taxes applicable to the Institution, such tax must be paid when the dividend is distributed; therefore, the Institution must keep track of profits subject to each rate.

Capital reductions will incur in taxes on the excess of the amount distributed against the capital tax value, as set forth in the Income Tax Law.

The Institution requires the creation of a legal reserve equal to 10% of net profits of each year, should be separated and transferred to a capital reserve, until it equals the amount of the share capital paid. While these entities exist, this reserve can only be distributed to stockholders as share dividends.

Dividends paid from the profits generated from January 1, 2014 to residents in Mexico and to nonresident shareholders may be subject to an additional tax of up to 10%, which will be withheld by the Institution. Nonresidents may apply treatments to avoid double taxation.

24. Capital ratio (latest information submitted to Central Bank) - Unaudited

As of December 31, 2014 and 2013, in accordance with the capital requirements in effect applicable to full service banks, the Institution presents the following capitalization ratio, which exceeds the minimum level required by the authorities:

| | 2014 | 2013 |
|--|------------------|------------------|
| Net capital / required capital | 199.00% | 221.00% |
| Basic capital / assets subject to credit, market and operational risk Net capital / assets subject to credit risk | 15.95% 22.60% | 17.71% 28.50% |
| Net capital / assets subject to credit, market and operational risk | 15.95% | 17.71% |

The capitalization ratio of the Institution was updated and submitted to the Central Bank on February 9, 2015.

As of December 31, 2014 and 2013, the net capital used to calculate the capital ratio is as follows:

| | 2014 | | 2013 |
|--|---------------------------------|-----------|---------------------------|
| Basic capital: Stockholder's equity disregarding convertible securities and subordinate debt | \$ 4,402 | \$ | 3,689 |
| Less: Organization costs and other intangible Investment in shares of entities | (173) (1,381) (1,554) | | (159) (1,316) 1,475 |
| Complementary capital: Allowance for loan losses | 112 | , . | 16 |
| Total net capital | \$ 2,960 | <u>\$</u> | 2,230 |

| | | 201 | 1 | 2013 | | | |
|--|-----------|-------------------------|--------------------------|------|------------------------|-----------------------------|--|
| | Equ | ivalent amount position | Capital requirement (8%) | Equi | valent amount position | Capital requirement (8%) | |
| Market risk: | | | | | | | |
| Transactions with nominal rate and above par rate in | | | | • | 2.025 | 166 | |
| Mexican pesos | \$ | 1,897 | 152 | \$ | 2,025 | 47 | |
| Transactions with real rate | | 275 | 22 | | 589 | 47 | |
| Transactions with nominal rate in foreign currency | | 556 | 44 | | 217 | 17 | |
| Transactions with shares and related to shares | | 90 | 7 | | 116 | 5 | |
| Foreign exchange transactions | | 618 | 49 | | 324 | 26 | |
| Transactions in UDIS | | _9 | _ | | 8 | 1 | |
| relating INPC | | 3,445 | 274 | | 3,279 | 262 | |
| Credit risk: Deposits and loans From repurchase and | | 8,303 | 664 | | 5,048 | 406 | |
| derivatives counterparties | | 621 | 48 | | 95 | 6 | |
| From issuers of debt securities in position | | 960 | 79 | | 828 | 66 | |
| From long-term investment in shares and other assets | | 1,424 | 114 | | 1,032 | 83 | |
| From guarantees and credit lines and securitization | | 598 | 48 | | 496 | 40 | |
| Transactions with related parties | | 11,906 | 953 | | 7,501 | 601 | |
| Operational risk: | | 1,540 | 123 | | 1,298 | <u> </u> | |
| Total assets at risk | <u>\$</u> | 16,891 | <u>\$ 1,350</u> | \$ | 12,078 | <u>\$ 967</u> | |

At December 31, 2014 and 2013, weighted positions by market risk are as follows:

| | | 20 | 14 | | | 201 | [3 | |
|--|-------|--------------------------|----|---------------------|-------|-------------------------|----|---------------------|
| | Weigh | ited assets by risk | (| Capital uirement | Weigh | ted assets by risk | | Capital uirement |
| Market risk Credit risk Operational risk | \$ | 3,445 11,906 1,540 | \$ | 274 953 123 | \$ | 3,279 7,501 1,298 | \$ | 262 601 104 |
| | \$ | 16,891 | \$ | 1,350 | \$ | 12,078 | \$ | 967 |

25. Ratings

As of December 31, 2014, the Institution has the following ratings:

| | Standard & Poor's | Fitch Ratings |
|---|-----------------------|------------------------|
| National level- Short- term Long-term | MxA-1 MxA+ | F1(mex) A+(mex) |
| Financial strength- Outlook Public date | Stable May 9, 2014 | Stable Jan 12, 2015 |

26. Contingencies and commitments

- Lawsuits Over the normal course of business, the Institution has been involved in certain lawsuits which are not expected to significantly affect their financial position or future results of operations. Provisions have been recognized for those matters representing probable losses. As of December 31, 2014 and 2013, the Institution has recorded provisions for the amount \$0 and \$1, respectively, under the heading of "Sundry creditors and other accounts payable" which, based on the opinion of its internal and external legal advisors, the management believes is appropriate.
- b) Administered loan portfolio As discussed in Note 9, the portfolio administered by the Institution derived from the sales made and equity held under the outline agreement executed with Exim-Bank and Pefco is for the amount of \$202 and \$256 at December 31,2014 and 2013, respectively. In relation to this loan portfolio, the Institution has committed to assume all credit risks in the event of noncompliance with the terms agreed with Exim-Bank regarding the documentation of each loan. However, management considers that the possibility of a refund to Exim-Bank is unlikely.
- c) Commitment As of December 31, 2014 and 2013 the Institution has service contracts (to receive), related to its operation, which represent less than 4% for both years of expenses, respectively, which are part of the Institution's current expenses.

27. Memorandum accounts

Memorandum accounts are not included in the balance sheet and only the memoranda accounts in which transactions directly related to the balance sheet are recorded, such as collateral received in guarantee by the Institution, loan commitments, collateral received and sold or delivered in guarantee and accrued interest not collected of non performing portfolio were subject to external audit.

Aside from the above memoranda accounts, the Institution also has the following:

a. Trust mandate transactions (unaudited) -

As of December 31, 2014 and 2013, the Institution administered the following trusts and mandates:

| | 2014 | 2013 |
|---|--------------------------------|-------------------------------------|
| Trusts under- Administration Guarantee Investment | \$ 62,234 2,239 4,055 | \$ 49,492 5,469 <u>898</u> |
| Total transactions under trust or mandate | \$ 68,528 | \$ 55,859 |

As of December 31, 2014 and 2013, the income from the administration of such assets was \$61 and \$47, respectively.

b. Goods held in custody or administration (unaudited) -

As of December 31, 2014 and 2013, other record accounts have a balance of \$2,707 and \$2,435, respectively.

28. Financial Margin

As of December 31, 2014 and 2013, the financial margin was as follows:

| | 2014 | 2013 |
|--|--|--|
| Interest income: Investment securities, debt and equity Interbank and other loans Deposits with financial institutions Loan portfolio Others | \$ 524 19 29 364 34 970 | \$ 577 16 30 390 63 1,076 |
| Interest expenses: Interest from repurchase agreements Interest on bank and other loans (1) Demand deposits Time deposits Others | (171) (30) (53) (336) | (306) (31) (43) (237) (2) (619) |
| Financial margin | <u>\$ 380</u> | <u>\$</u> 457 |

⁽¹⁾ For the years ended December 31, 2014 and 2014 and 2013, interest expense in U.S. dollars amounts to less than \$1.

29. Intermediation result

For the years ended December 31, 2014 and 2013, the main items comprising the result from intermediation are as follows:

| | 2014 | 2013 | | |
|---|----------------|-----------------|--|--|
| Foreign exchange result: Valuation Realized gains or losses | \$ 29 2,865 | \$ 2 2,904 | | |
| • | 2,894 | 2,906 | | |
| Derivatives result: | 323 | (189) | | |
| Valuation | (136) | 501 | | |
| Realized gains or losses | 187 | 312 | | |
| Trading securities result: | 24 | _ | | |
| Valuation | 138 | (114) | | |
| Realized gains or losses | 162 | (114) | | |
| Equity result: | 1 | 1 | | |
| Valuation | . 1 | 2 | | |
| Realized gains or losses | 1 | 3 | | |
| | \$ 3,244 | <u>\$ 3,108</u> | | |

30. Segment information

As of December 31, 2014, the Institution identified operating segments within its different business and it considers each as part of its internal structure and with its own profit risks and opportunities. These segments are regularly reviewed in order to assign operating monetary resources and evaluate their performance.

| | Fore | ign exchange | | Cash and securities | Inte | ernational | D | erivative | Banki | ng products | | Others | | Total |
|---|------|---|-----------|--|-----------|--|----|------------------------------------|-----------|--|-----------|--|-----------|--|
| Interest income Interest expense Allowance for loan losses Commission and fee income Commission and fee expense Intermediation result Administration and marketing expenses Other operating income (expenses), net Current income taxes Deferred income taxes | \$ | - - - 66 - 2,052 (1,399) - (91) (11) | \$ | 524 (171) - - (13) 163 (453) - (29) (3) | \$ | 3 8 (14) 862 (577) (5) (38) (4) | | (11) 167 (110) (7) (1) | \$ | 364 - (48) 39 (18) - (266) - (17) | \$ | 79 (419) - 104 (109) - (231) 154 (15) (4) | \$ | 970 (590) (48) 217 (165) 3,244 (3,036) 149 (197) (23) |
| Grand total | \$ | 617 | <u>\$</u> | 18 | <u>\$</u> | 235 | \$ | 38 | <u>\$</u> | <u>54</u> | <u>\$</u> | (441) | \$ | 521 |

31. Comprehensive risk management (unaudited)-

Applicable standards-

This disclosure is supplemental to the obligation to disclose information on adopted risk management policies, procedures and methodologies, together with information on potential losses by risk and market type.

Management has policies and procedures manuals which follow the guidelines established by the Commission and Central Bank to prevent and control the risks exposure the Institution is incurs based on the transactions it performs.

The assessment of policies, procedures, functionality of risk measurement models and systems, compliance with risk management procedures and assumptions, parameters and methodologies used by risk analysis information systems is carried out by an independent expert, as required by the Commission.

This assessment presented in "Prudential risk management provision" and "Review of risk measurement valuation and procedures model" reports, which are presented to the Board of Directors, Risk Committee and General Management.

a. Environment -

The Institution identifies, manages, supervises, controls, discloses and provides information on risks through its Comprehensive Risk Management Unit (UAIR) and the Risk Committee, which jointly analyze the information received from business units.

To enable it to measure and evaluate the risks resulting from its financial transactions, the Institution has technological tools to calculate the Value at Risk (VaR), while also performing supplemental stress testing. Likewise, the Institution has developed a plan allow operations continuity in the event of a disaster.

The UAIR distributes daily risk reports, together with monthly risk information to the Risk Committee and Audit Committee. Similarly, it presents quarterly risk reports to the Board of Directors.

b. Risk management entities -

The Board of Directors is responsible for establishing risk management policies. However, according to established policies, it delegates responsibilities for implementing risk identification, measurement, supervision, control, information and disclosure procedures to the Risk Committee (RC) and General Management.

The policies approved by the Board of Directors are documented in the Comprehensive Risk Management Manual (MAIR), which includes risk management objectives, goals, procedures and maximum risk exposure tolerances.

The RC holds monthly meetings and ensures that transactions reflect the operating and control objectives, policies and procedures approved by the Board of Directors. Likewise, the RC delegates responsibility for providing comprehensive risk monitoring and follow-up to the Comprehensive Risk Management Unit (UAIR).

In urgent cases and depending on market conditions or the specific needs of different business units, the RC holds extraordinary meetings to determine the increase of established limits or temporary limit excesses.

The Risk Lines Committee holds weekly meetings to evaluate the risk lines used for foreign exchange transactions.

c. Market risk -

The Institution evaluates and provides follow-up on all positions subject to market risks based on Value at Risk models which measure the potential loss of a position or portfolio associated with risk factor movements with a 99% reliance level and a one-day horizon.

The UAIR also prepares a GAP analysis among rates used for assets and liabilities denominated in Mexican pesos and foreign currency. The GAP analysis is represented by assets and liabilities with rates at different moments in time, while considering the characteristics of the respective rates and time frame.

d. Liquidity risk -

The UAIR calculates daily liquidity GAPS (time at which interest or principal is received) based on the cash flows from total financial assets and liabilities of the Institution.

The Institution quantifies its liquidity risk exposure by preparing cash flow projections which consider all assets and liabilities denominated in Mexican pesos and foreign currency, together with the respective maturity dates.

The Treasury Department of the Institution is responsible for ensuring the conservation of a prudent liquidity level in relation to the Institution's needs. In order to reduce its risk level, the Institution keeps call money lines open in U.S. dollars and Mexican pesos with different financial institutions.

Daily, the Treasury Department monitors the liquidity requirement for foreign currency provisions in Circular 3/2013 of the Central Bank.

e. Credit risk -

The Institution classifies each customer according to the methodology established by the Commission, which takes into account the client's financial risk, payment experience and guarantees. Together with quarterly credit follow-up evaluations, credit risk concentrations are determined by borrower or risk group, economic activity and state.

As established in the Provisions, the Institution established a maximum credit risk exposure limit equal to 40% of basic capital for an individual or entity or group of entities constituting a joint risk. Furthermore, the Institution also complies with the standard applicable to related loans.

When performing customer transactions with over-the-counter derivatives, the risk unit determines transaction lines based on an analysis of the financial situation of each counterpart. The credit risk is covered by requesting margins from customers ranging from el 6% to 10% of the transaction amount. Lower percentages must be approved by the Risk Lines Committee, in which case a maximum loss amount is established. Customers are subject to margin calls either during the day or at the daily close whenever significant losses could be generated by the valuation of their open positions.

In the case of exchange transactions, the credit risk is analyzed based on a customer credit evaluation. Line settlement proposals are presented to the Lines Committee, which can either reject or approve them. This risk is controlled by matching the authorized line with that actually utilized.

f. Operating risk -

The Comprehensive Risk Management Manual (MAIR) and Operating Risk Management Manual (MARO) establish policies and procedures for monitoring operational risk, and periodically the follow-up on and control of operating risks. The Management of the Institution has requested that the Controllership area implement an operating risk management program, the activities of which should also be made known to the Risk and Audit Committees.

The Institution has implemented the risks headquarters and controls to get a qualitative qualification of the impact and frequency of the risks.

Through the classification of Risks, catalogues of risks are being integrated to determinate possible losses if such risks come true before the realization of operational risk are identified and the will be recognized in the future.

Risk frequency and impact classifications have been utilized to create risk maps for the different processes implemented by the Institution; these risk maps indicate the tolerance levels applicable to each risk.

| Scale | Level |
|-------|--------|
| 1 | Low |
| 2 | Medium |
| 3 | High |

- The maximum tolerance level utilized by the Institution is 3.
- Accordingly, each identified operating risk must be classified at levels 1 and 2 (Low Medium) of the established scale.

General Director of the Institution, CR and to the areas involved must be informed immediately, if some identifying operational risks exceed the tolerance levels.

These levels indicate the possible economic loss that could be suffered by the Institution if a given risk materializes.

The Institution has built an historic database with the information of the losses incurred by operational risks. Thus, they will be able to generate quantitative indicators to monitor the operational risk in the operations.

g. Legal risk -

The Institution has established policies and procedures in the MARO and implements the same process as that used for operating risks.

h. Technological risk -

The Institution has policies and procedures for systems operation and development.

Regarding technological risks, the Institution has policies and procedures contained in MARO and implements the same process as that used for operational and legal risks.

i. Quantitative information (unaudited)

a) Market risk -

At December 31, 2014 and 2013, the VaR was \$14 and \$6, respectively (unaudited) and with a 99% reliance for one day. This value represents the maximum loss expected during one day and is situated within the limits established by the Institution.

At December 31, 2014 and 2013, portfolio concentration by segment was as follows (unaudited):

| Portfolio concentration by segment | See Francisco | 2014 | 2013 | | |
|------------------------------------|---------------|-------|-----------|-------------|--|
| Farming and cattle-raising | \$ | 31 | \$ | 7 | |
| Construction | | 1,011 | | | |
| Commercial | | 912 | - | 972 | |
| Financial | | 1,235 | | 527 | |
| Industrial | | 1,502 | | 84 1 | |
| Real-estate | | 1 | | 352 | |
| Services | | 1,688 | | 335 | |
| Individually | | 1,391 | | 1,300 | |
| Corporate | | 207 | | - | |
| Minig | | 3 | | - | |
| Mass media information | | 55 | | - | |
| Transportation and Warehousing | | 4 | | | |
| Total | \$ | 8,040 | <u>\$</u> | 4,334 | |

No market risk special treatment was identified in this period for securities available for sale.

Market risk statistics

| | VaR Minimum | VaR Average | VaR Máximum |
|------------------|-------------|-------------|-------------|
| Global | 7.52 | 10.45 | 13.92 |
| Derivatives | 1.26 | 1.54 | 2.08 |
| Money Market | 8.55 | 11.39 | 15.00 |
| Foreign exchange | 0.40 | 0.66 | 0.99 |

^{*}The average value refers to the daily exposure of the money market, derivatives and foreign-exchange as of December 31, 2014, figures in millions of Mexican pesos.

b) Credit risk -

Corporate bonds portfolio.

The credit VaR of the corporate bonds portfolio of the Money Market as of December 31, 2014 in the Institution was -1.155% relative to an investment of \$6.7 billion, whereas the credit stress of such portfolio was -1.619% at the same date. The credit VaR was calculated using the Monte Carlo Simulation method with a confidence level of 99% on a one-year horizon; the stress was obtained by considering the following lower classification of each instrument.

| | VaR | Expected loss | Expected non loss |
|---------|---------|---------------|-------------------|
| Máximum | (1.50%) | (0.05%) | (1.46%) |
| Mínimum | (1.16%) | (0.04%) | (1.11%) |
| Average | (1.37%) | (0.04%) | (1.33%) |

Note: The figures presented are expressed in amounts relative to the value of the corporate bonds portfolio, for the daily exposure of December 31, 2014.

Commercial loan portfolio.

Every month the calculation of reserves is made for the commercial loan portfolio, in which the expected loss forms part of the result issued; the methodology applied refers to that established in the Provisions. This method also assigns the degree of risk for the operations.

Expected loss statistics of commercial credit portfolio.

| | Minimum | Máximum | Average |
|---------------|---------|---------|---------|
| Expected loss | 82.47 | 92.21 | 84.78 |

- The expected loss statistics refer to the daily exposure of December 31, 2014 for the commercial credit portfolio.

No significant variances were identified in this period in financial revenue or the economic value to report.

At December 31, 2014 and 2013, portfolio concentration by state was as follows:

| | 2014 | 2013 |
|------------------|-------------|-----------------|
| Aguascalientes | \$ 132 | \$ 21 |
| Baja California | 470 | 352 |
| Campeche | | 75 |
| Chihuahua | 10 | 122 |
| Chiapas | 3 | 7 |
| Coahuila | 58 | 104 |
| Colima | 2 | 4 |
| Distrito Federal | 2,980 | 1,385 |
| Durango | 63 | 114 |
| Estado de México | 648 | 227 |
| Guerrero | | 13 |
| Guanajuato | 166 | 177 |
| Hidalgo | 21 | 11 |
| Jalisco | 513 | 230 |
| Michoacán | - | 8 |
| Morelos | 28 | 24 |
| Nayarit | • | 3 |
| Nuevo León | 1,801 | 821 |
| Oaxaca | 4 | 7 |
| Puebla | 103 | 26 |
| Quintana Roo | 163 | 9 |
| Querétaro | 24 | 17 |
| Sinaloa | 9 | 38 |
| San Luis Potosí | 8 | 24 |
| Sonora | 59 | 45 |
| Tabasco | 13 | 36 |
| Tamaulipas | 384 | 82 |
| Tlaxcala | - | 7 |
| Veracruz | 177 | 145 |
| Yucatán | 13 | 68 |
| Zacatecas | 136 | 120 |
| Extranjero | 52 | 12 |
| Total | \$ 8,040 | <u>\$ 4,334</u> |

c) Liquidity Risk -

The Institution evaluates the expiration of the assets and liabilities of the balance sheet in Mexican pesos and foreign currency. The gap of liquidity in Mexican pesos is as follows (unaudited):

| Year | Requirement to 1 day | Requirement from 2 to 7 days | Requirement > 8 days | | |
|------|-------------------------|------------------------------|----------------------|--|--|
| 2014 | <u>s 14</u> | <u>\$ (15)</u> | <u>\$</u> 9 | | |

The gap of liquidity in U.S. dollars is presented as follows (unaudited):

| Year | Requirement to 1 day | Requirement from 2 to 7 days | Requirement > 8 days | | | | | 5 |
|------------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------|-------------------------|-----------------------------|---------------------------|-------------------------|
| 2014 | \$ (0.7) | <u>\$ 0.5</u> | \$ (0.2) | | | | i | |
| Liquidity risk statistical. | | | | | | | - | |
| GAP Total depreciation | | | | | | | i | |
| GAP total depreciation Statical | <=1 | <=7 | <=30 | <=90 | <=180 | <=360 | >360 | Total |
| Mínimum Máximum Average | (8,073) (1,888) (5,198) | (6,624) (3,782) (4,904) | 3,631 4,420 4,021 | 1,045 2,203 1,471 | 934 1,335 1,157 | 239 344 294 | 4,373 5,823 4,985 | (992) 3,475 1,825 |
| GAP maturity total | | | • | | | | | _ |
| Total | <=1 | <=7 | <=30 | <=90 | <=180 | <=360 | >360 | Total |
| Mínimum Máximum Average | 3,081 4,338 3,710 | (8,707) (6,396) (7,893) | (2,328) (1,445) (1,868) | (1,287) 443 (566) | (834) (128) (508) | (1,604) (419) (1,066) | 8,780 10,687 10,017 | (992) 3,475 1,825 |

^{*}The statistics of the maturity GAP refer to the position of the money market, credit, derivatives and foreign-exchange portfolios of December 31, 2014.

Liquidity or sensitivity analysis considers the asset and liability positions based on an extreme scenario for the assessment of variances in economic value and, in relation to financial revenues, a sensitivity analysis due to interest rate changes.

| Repos renewal effect | Amount | Var Absolut | Effect of Selling off unusual MD | | Amount |
|--|--|--|--|---|--|
| Actual Cost Sensitivity 1* Sensitivity 2 Stress 1 Stress 2 Sensitivity 1 = 10%, Sensitivity 2 = 20%, Stress 1 = 30%, Stress 2 = 40%. | (23.660) (26.026) (28.392) (30.758) (33.124) | (2.366) (4.732) (7.098) (9.464) | Value of securities Sensitivity 1 Sensitivity 2 Stress 1 Stress 2 Sensitivity 1 = 1bp, Sensitivity 2 = 10bp, Stress 1 = 100bp, Stress 2 = 200bp. | | 8,672.867 (3.025) (30.141) (290.205) (555.517) |
| Effect of selling unusual treasury | Amount | | Interest paid of deposits | Current MTM | MTM variation |
| Securities' value Sensitivity 1 Sensitivity 2 Stress 1 Stress 2 Sensitivity 1 = 1bp, Sensitivity 2 = 10bp, Stress 1 = 100bp, Stress 2 = 200bp. | 2,945.862 (1.036) (10.336) (101.124) (197.274) | | Interest paid (actual) Sensitivity 1* Sensitivity 2 Stress 1 Stress 2 Sensitivity 1 = 10%, Sensitivity 2 = 20%, Stress 1 = 30%, Stress 2 = 40%. | (3.513) (3.922) (4.331) (4.740) (5.148) | (409) (818) (1.227) (1.635) |

d) Operating Risk -

At monthly Risk Committee meetings information on events related to the operating risks reported by different business units is presented. This information indicates the event and date.

Comptroller personnel keep a risk log that is used to quantify risks which are also detailed in the operating risk event database.

e) Risk policies applied to derivative financial instruments-

Market risks of transactions involving derivative financial instruments are limited because customer transactions are hedged through organized markets or inverse transactions with financial intermediaries.

These transactions involve a counterpart risk which is analyzed by the UAIR based on balance sheet and statement of income information. Transaction amounts and initial margins are authorized and/or ratified by the Lines Committee.

The credit risks of these transactions are controlled by using guarantees and the implementation of daily margin calls or whenever the valuation loss reaches the upper limit authorized by the Lines Committee.

In order to monitor the risks inherent to transactions involving derivative financial instruments, the Institution has established the following control measures, among others:

- i. A Risk Committee, which is informed of these transaction risks.
- ii. An UAIR, which is independent of business areas and permanently monitors risk positions.
- iii. Transactions are primarily performed with financial intermediaries and non-financial customers approved by the UAIR and Lines Committee.
- iv. Maximum amounts or credit limits have been established based on the initial risk classification given to each potential borrower.

f) Detection of transactions with illegal resources -

The Institution has a Communication and Control Committee which monitors compliance with applicable standards, while also notifying the involved areas and respective authorities of any transactions considered as unusual, significant or worrying according to SHCP provisions.

32. Reclassifications

Certain amounts in the consolidated financial statements as of and for the year ended December 31, 2013 have been reclassified to conform to the presentation of the 2014 consolidated financial statements.

Such reclassifications took place in the next headings: other receivables and other assets.

33. Authorization of the Financial Statements

On February 23, 2015 the issuance of the consolidated financial statements was authorized by Moisés Tiktin Nickin, Chief Executive Officer of the Institution, Álvaro Alberto Calderón Jimenéz, Chief Financial Officer, José Luis Orozco Ruíz, Chief Internal Auditor and Ricardo Cordero Jurado, Deputy Director of Accounting and by the Board of Directors, who, in addition to the Commission may be modified.

* * * * *